

# Rapid Assessment of Referral Care Systems

## A Guide for Program Managers

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## Abstract

*Rapid Assessment of Referral Care Systems: A Guide for Program Managers* is a tool to help national- and district-level managers quickly assess the status of and constraints to referral of severely ill children from first-level care to secondary and tertiary levels of care. The assessment uses a cross-sectional study design that includes a review of medical records, interviews with caretakers of children less than five years of age, interviews with health providers, and focus group discussions with caretakers. Prevalence estimates describe referral care patterns of caretakers and providers, referral and counter-referral relationships, frequency of self-referral to higher levels of care, caretaker barriers to compliance with referral, and provider barriers to compliance with referral guidelines. Assessment results are for use by Ministries of Health and other partners to design national- and district-level interventions to improve the successful referral of severely ill children.

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## Web Accessibility

The full document of *Rapid Assessment of Referral Care Systems: A Guide for Program Managers* can be downloaded from the publications section of the BASICS II Website, [www.basics.org](http://www.basics.org). All instruments are available in Microsoft Word format for use in field research.



## Acronyms

CDC	Centers for Disease Control and Prevention
CHW	Community Health Worker
COMM	Community
FGD	Focus Group Discussion
HC	Health Center
HIS	Health Information System
HO	Hospital
HP	Health Provider
IEC	Information, Education, and Communication
IMCI	Integrated Management of Childhood Illness
IPD	Inpatient Department
MOH	Ministry of Health
NGO	Non-governmental Organization
OPD	Outpatient Department
RRA	Rapid Referral Assessment
THO	Teaching Hospital
UNICEF	United Nations Children's Fund
WHO	World Health Organization



## Executive Summary

Integrated Management of Childhood Illness (IMCI) is a strategy that has been adopted by most African and Latin American countries to reduce infant and child mortality and morbidity. Key to this strategy is the timely and appropriate treatment of severely ill children, which often requires referral to higher levels of care. In many countries and settings, culturally specific behavioral and systemic factors determine if a sick child reaches the referral care site.

To help shed light on referral care practices, a Rapid Referral Assessment (RRA) methodology was developed using field experiences in Eritrea and Ghana. The RRA is a tool to assist national- and district-level managers to rapidly assess the status of and constraints to referral of severely ill children from first-level care to secondary and tertiary levels.

The assessment uses a cross-sectional study design that includes a review of medical records, interviews with caretakers of children less than five years of age, interviews with health providers, and focus group discussions (FGDs) with caretakers. Prevalence estimates describe referral care patterns of caretakers and providers, referral and counter-referral relationships, frequency of self-referral to higher levels of care, barriers to compliance with referral by caretakers, and barriers to compliance with referral guidelines by providers. The effects of illness classification and severity of illness, the use of referral slips, caretaker perceptions and constraints, and geographical access can all be considered. The analysis is largely quantitative, although there is some qualitative analysis pertaining to constraints to referral.

RRA results can be used by Ministries of Health and other partners to design national- and district-level interventions to improve the successful referral of severely ill children.



## Introduction

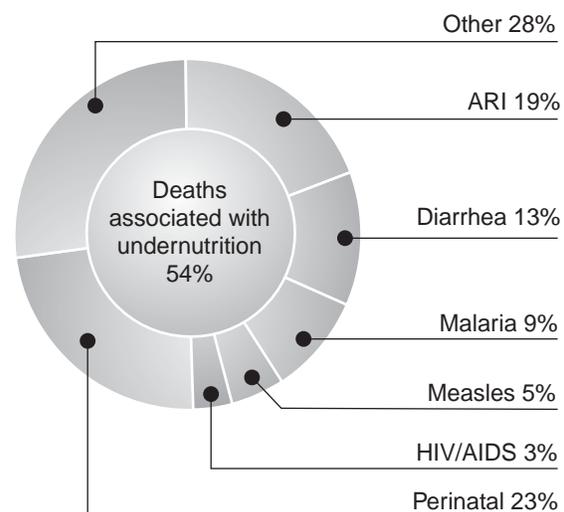
Every year almost 11 million children in developing countries die before reaching their fifth birthday, many during the first year of life. Seven in ten of these deaths are due to acute respiratory infections, diarrheal disease, malaria, measles, and malnutrition, and often a combination of these (see Figure 1). In addition to substantial mortality, these conditions account for three out of four sick children seeking care in health facilities.<sup>1</sup> To respond to this situation, in 1995 the World Health Organization (WHO) and the United Nations Children’s Fund (UNICEF) launched the Integrated Management of Childhood Illness (IMCI) strategy.<sup>2</sup>

IMCI relies on the detection of cases based on simple clinical signs, without the use of laboratory tests. The IMCI guidelines have been validated for sensitivity and specificity through several field research studies, and have been designed to be highly sensitive to identify severely ill children.<sup>3,4,5,6</sup> Using the IMCI guidelines, health workers can easily detect and refer children that need urgent care. The proportion of children referred by health workers using the IMCI guidelines was 7%–16% in Ethiopia, Kenya, The Gambia, and Uganda.<sup>7</sup> In practice, however, health workers often do not refer, and caretakers frequently do not follow referral recommendations. For the IMCI strategy to be successful in reducing child mortality, it is important to understand the behavioral, cultural, and systemic factors that influence compliance with referral.

Caretakers may be faced with a number of barriers before they comply with referral advice. Such barriers can be financial, geographic, and cultural. The relative importance of these barriers is presently unknown to public health planners in most countries implementing IMCI; consequently, interventions to improve caretaker compliance with referral are difficult to develop. Health workers may also have difficulty in complying with guidelines for referral—especially in rural areas where caretakers may be faced with many communication and transportation barriers.

This protocol describes a Rapid Referral Assessment (RRA) methodology, which is a tool for gathering programmatic information on referral care processes at the community and facility levels in

**Figure 1. Major Causes of Death among Children under Five, Global 2001**



Sources:

For cause-specific mortality: EIP/WHO.

For malnutrition: Pelletier, D.L., et al. *AMJ Public Health* 1993, 83: 1130–3.

a timely and cost-effective way for the purpose of program design. It follows a “referral pathway” and clarifies what happens when a severely ill child is referred from a lower level facility to a higher level facility. The principal causes for referral and the general characteristics of children in need of referral can also be described. The tool provides useful information to public health planners at the national and district levels and can be used to enhance the referral process.

## Background

**F**or successful referral, there must be first and foremost geographical access to referral care facilities. Provided referral services are accessible, referral staff must be trained to provide quality care, services must be affordable, and essential drugs, supplies, and equipment must be available. The most complex aspect of referral care is often the caretaker's acceptance of and compliance with a referral recommendation. This is often determined by a variety of factors, including the perceived need of a referral (disease severity), caretaker/community experience with and impressions of the referral facility (quality), and cost (time and resources).

In most countries there are two major types of health facilities—primary care facilities and hospitals. Health care systems are often designed to encourage caretakers to seek care first at the primary level and then be referred, if necessary, to a higher level of care. If this reflects actual care-seeking behavior, then health care costs for the caretaker will be minimized.<sup>8</sup> In many countries, however, caretakers often bypass primary care facilities and seek care directly at referral care hospitals for illnesses that could be easily treated at the primary care facility.<sup>9</sup> This can overburden the referral facility, and is often costlier for the caretaker and the health care system. A recent study from Tanzania where IMCI was being implemented showed that 91% of sick children and 75% of admissions at the referral hospital came from within a 10-kilometer radius. Only 235 out of the 7,989 children (3%) had been referred to the hospital.<sup>10</sup> A referral assessment in Ghana showed a similar finding with only one out of 34 (3%) caretakers interviewed in the OPD at referral sites having been referred. Of the children admitted into the inpatient ward, only 11% had been referred to the hospital.<sup>11</sup>

There are varying reasons why patients seek care directly from hospitals. Bapna found that in India, 55.7% of caretakers sought care directly at the referral facility because they perceived that the referral facility provided better quality services. Atkinson and colleagues found differing results in urban Zambia, where people sought care at hospital facilities, not for perceived improved quality services, but because they thought they were less costly and better stocked with drugs.<sup>12</sup>

There have been several scientific studies conducted to look at the operations of referral systems, some looking at barriers<sup>13</sup> and others simply describing referral patterns.<sup>14</sup> Although many similar factors influencing referral have been documented, they vary by country and region. For example, in contrast to patients seeking care at referral facilities in India and Zambia, Tulloch found that most mothers in Indonesia refused to accept referral to the hospital because they perceived it as a place where children go to die.<sup>15</sup>

Factors predicting health care utilization also vary, although similar barriers are often found—particularly the cost and lack of transportation, the cost and perceived quality of medical services, unrecognized disease severity, and seasonality.<sup>16</sup> The timeliness of referral is key to preventing mortality in severely ill children. Caretakers often initially treat their child's illness at home, using either traditional or western remedies. When the child is taken to a health facility, his or her condition may already be very severe. If a severely ill child fails to receive quality medical care immediately, the child may die. A recent study in Tanzania found that of the referrals that arrived at the hospital, almost half (48%) delayed by two or more days.<sup>17</sup> A recent study in Uganda also showed that of those who accessed the referral site, only half did so the same day.<sup>18</sup> In contrast, a positive finding from a referral assessment in Ghana found that of referred cases that arrived at the referral site, 96% arrived within one day of the referral.<sup>19</sup>

In rural Guatemala, “need” factors—including perceived severity, duration of illness, and time missed from work—were the most sensitive for compliance with referral. The availability of health care services, financial resources to purchase services, household educational level, prior experience with the particular illness, and patient characteristics (age, gender, health status) were not strong determinants.<sup>20</sup> In Western India, however, “referrals for further treatment were followed by parents significantly more often in the case of their sons (69.2%) than their daughters (25%).”<sup>21</sup>

Health provider behavior may also vary. During the cholera epidemic in Northern Ghana in 1991, many health providers referred cases unnecessarily to avoid contagion. Of 14 cholera cases referred to one hospital, three died en route, four died at the hospital, and only seven survived. Due to the long distance to the referral site, the children arrived fatally dehydrated and could probably have been initially treated with oral rehydration therapy at the health center.<sup>22</sup> Health workers’ referral behavior may also be influenced by their assessment of whether the child’s caretaker is able to follow their advice and by the quality of communication between the primary and referral levels of the health care system.<sup>23</sup> A recent study in Uganda showed that while health workers perceived that a majority (64%) of children referred complied, the reality was that only 28% actually accessed referral care. Health workers also perceived cost and the availability of transport as the main barriers, although in reality the cost of medical care at the referral hospital was the principal constraint for caretakers not accessing referral.<sup>24</sup>

The Johns Hopkins University and the Basic Support for Institutionalizing Child Survival (BASICS II) Project conducted a study in Imbabura, Ecuador from September 1999 to April 2000 looking at barriers and constraints to referral in a province with 100% IMCI coverage. They looked at demographics and socioeconomic status, family dynamics, caregivers’ perceived problems, access, and health system-caretaker interaction. This study found that health worker behavior, namely providing a written referral slip and counseling the caretaker to “immediately seek referral care,” was the most important factor in predicting accessed referral. In addition, risk factors of needing to stay overnight, and particularly with a child less than two months of age, interacted with each other and were important constraints to compliance with referral. Transportation costs and households in which the mother was not the decision-maker were also important factors.<sup>25</sup>

A referral assessment in Eritrea found that only 38% of referrals found through record review made it to the next level of care.<sup>26</sup> Very little is known about what happens to severely ill children who do not comply with referral. Among a sample of 81 caretakers in Nepal who were told to seek care at the nearest health facility, but who chose not to do so, 77 sought care at alternative sources, primarily medical shops (75%) and hospitals (22%). The majority (53%) felt that better care was available elsewhere, and 65% felt the recommended facility was too far, closed, or would not have medicine available.<sup>27</sup> Using a two-week prospective follow-up of 227 referred children, a study in Uganda found that only 63 (28%) caretakers complied with referral. At the two-week follow-up, 216 out of 227 caretakers reported the child’s health status. Of the 185 children who complied with referral the next day or later, or who did not comply with referral at all, 5% had died. There were no deaths reported among the children who complied with referral the same day the recommendation was made.<sup>28</sup> Although common barriers to successful referral are generally known, the relative importance of these constraints should be assessed in each country or region to guide the design of targeted, appropriate interventions to improve referral.

## Who Gets Referred?

**T**able 1 lists the IMCI conditions for which a child less than five years of age should be referred, and whether it is an urgent referral. When designing an RRA study, there should be an understanding about all of the conditions for which children under five need to be referred. This includes not only those conditions considered under the IMCI guidelines, but also other conditions mentioned in the national standards of care (i.e., trauma, or suspicion of tuberculosis or acute flaccid paralysis). For the purposes of this study and for the remainder of this manual, the focus will be on IMCI-related conditions, although in discussions with local health authorities, additional illnesses may be included. The RRA is most interested in capturing referrals for acute conditions, as these are the ones that have the greatest impact on infant and child mortality. Chronic IMCI illnesses are also considered, but referrals may be delayed and as such may not be captured in this study, thus underestimating the actual referral compliance rate.

**Table 1. IMCI Conditions for which a Child Less Than Five Years of Age Requires Referral**

<i>Illness Classification</i>	<i>Urgent</i>	<i>Non-urgent</i>
Convulsion	✓	
Not able to eat or drink	✓	
Lethargic	✓	
Vomits everything	✓	
Possible serious bacterial infection (1 week–2 months)	✓	
Severe pneumonia/severe disease	✓	
Cough more than 30 days		✓
Severe dehydration*	✓	
Severe persistent diarrhea	✓	
Severe febrile disease	✓	
Fever more than 7 days		✓
Severe complicated measles	✓	
Mastoiditis	✓	
Severe malnutrition	✓	
Severe anemia	✓	

\* Depending on local situation, may be treated at first level.

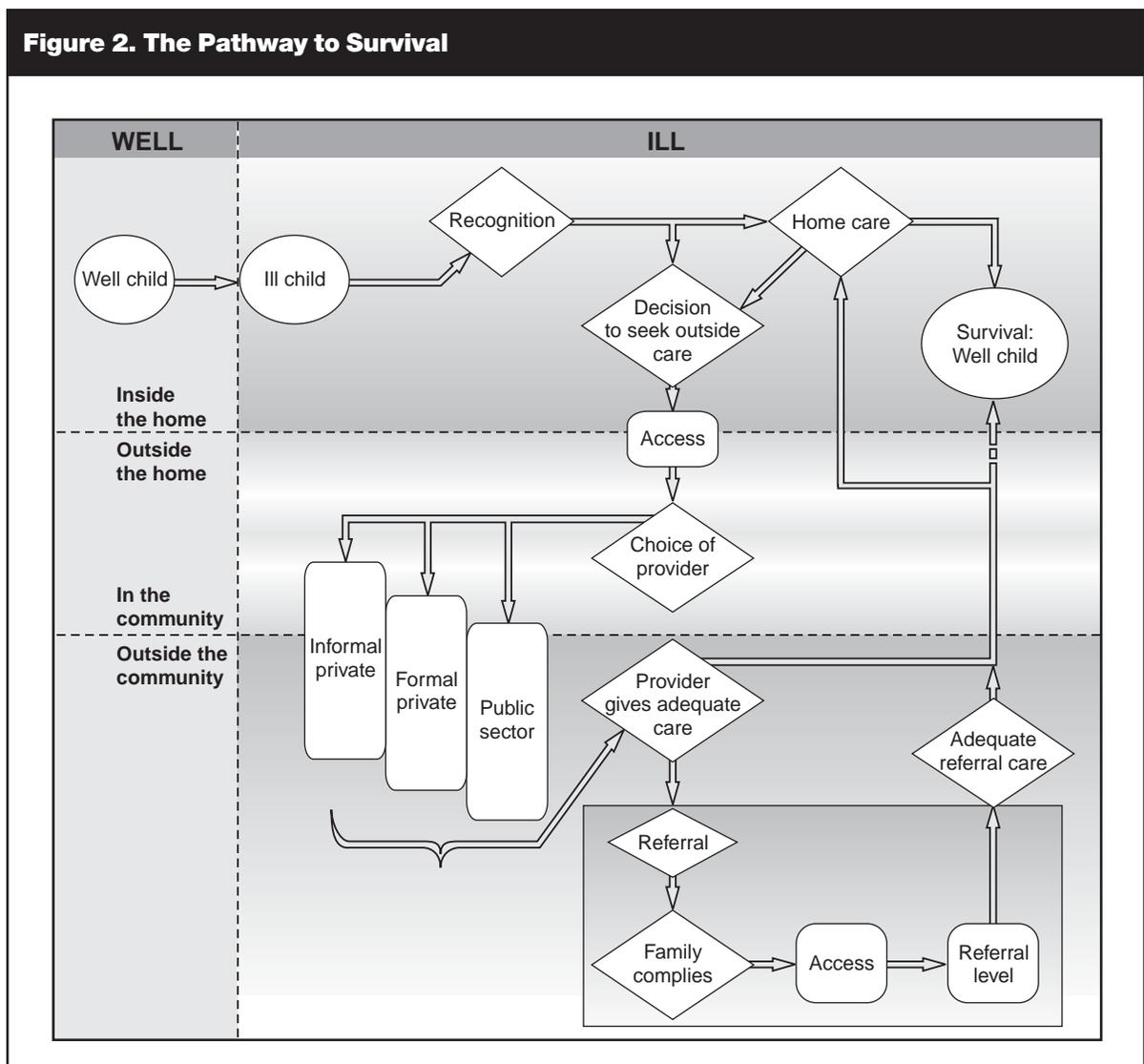
Urgent referral means that a child should be taken to a referral center *immediately*. Within the IMCI guidelines, there are four general danger signs that require urgent referral—convulsions, not eating/drinking, profuse vomiting, and lethargy/unconsciousness. Additionally, the guidelines stipulate that children who are classified in a “red box” should also be referred. Examples of these conditions are severe pneumonia (presence of chest indrawing), severe dehydration, etc.

A second type of referral, non-urgent, includes conditions such as chronic cough, fever of more than seven days, etc. In discussions with Ministry of Health (MOH) staff, a locally appropriate matrix can be prepared that contains all of the conditions requiring referral, as well as a subset of the conditions to be tracked in the study.

## Conceptual Models for Studying Referral

There are two conceptual models that can be used to clarify the referral process. One of these is the Pathway to Survival,<sup>29</sup> developed by the Centers for Disease Control and Prevention (CDC) and the BASICS Project. The Pathway to Survival (Figure 2) offers a framework for tracking the status of an ill child through actions taken inside and outside of the home, and by informal and formal health care providers. The pathway begins with the caretaker's recognition that the child is ill and requires care. The caretaker assesses the level of severity, examines her options, and makes a decision whether to give care in the home or to seek outside care. By definition, severely ill children who are given home care (instead of seeking outside care) are receiving inappropriate care. If the caretaker decides to seek care outside the home, she can use either formal or informal health services. Frequently, caretakers will use more than one provider at the same time or at different times as the illness progresses. The quality of care by the different providers is an important determinant of

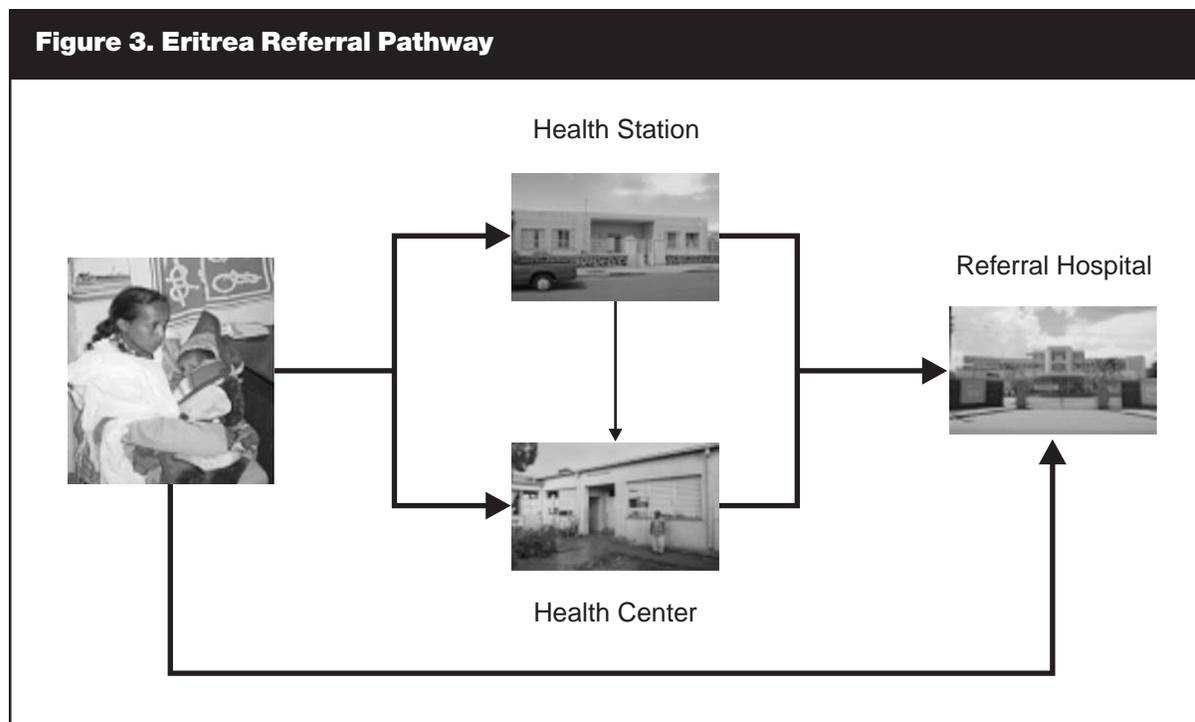
**Figure 2. The Pathway to Survival**



outcome, and includes whether the provider appropriately refers the child to a higher level of care. A child who exhibits signs of severe illness but is not referred is receiving poor quality care. At first-level and referral facilities, compliance with referral guidelines by both the provider and caretaker becomes very important, as does the quality of care at the referral facility. The Pathway to Survival offers a clear and precise way for looking at pathways and impediments to survival in most situations. For the purpose of this assessment, actions related to referral can be examined.

The second model explains how the referral process actually takes place in a given country. In most countries there are tiered systems of health care, often having three levels. At the primary or first level, one can usually find health stations or posts and health centers. These two types of facilities are usually the main avenues for dealing with the health problems of the population. Often, the smallest facilities (e.g., health stations or posts) are staffed by one or two health assistants, who have at their disposal a minimal number of materials and drugs. These health workers manage a variety of childhood illnesses and are also responsible for the health care needs of adults, maternal and reproductive health, etc. Health stations and posts refer severe or difficult cases to a higher level of care, usually to a health center or mini-hospital located nearby. Often, however, guidelines stipulate that a health station or a health post can refer directly to a district or national hospital when it is deemed that the severity of the illness or the potential for caretaker non-compliance warrants it. Figure 3 shows the referral pathway in Eritrea.

All health centers may not be configured equally. Some health centers in peri-urban areas and in the main cities may not have inpatient services, while facilities farther away from population centers may have a small number of inpatient beds. Health centers are generally staffed with a larger number of personnel, have a wider range of services, and may even have facilities to perform basic laboratory



tests (e.g., malaria, hemoglobin, etc.). A number of severe cases may be resolved at this level, but often, referral may be necessary to the district, regional, or national referral hospitals. Although health centers may constitute a referral site, they are usually considered a primary-level facility.

At the secondary level, there are usually district hospitals. These hospitals offer basic specialized services—pediatrics, gynecology and obstetrics, internal medicine, and surgery. They are generally equipped with more sophisticated equipment and can perform surgery and other complex procedures and tests. They receive cases sent from health stations and health centers and may refer cases to regional and national referral hospitals.

Finally, at the tertiary level, there may be regional hospitals or a national referral hospital, often located in the capital city. Most hospitals have both outpatient and inpatient services. They see all referrals made from within the city where the hospital is located, but also receive referrals from regional and district hospitals, or even from primary care facilities. Referral hospitals may also receive high numbers of self-referred patients who bypass the primary and secondary levels of care altogether.

A discrete pathway for referral actions can be constructed for most health systems through consultation with MOH officials. Theoretically, health stations or health posts refer cases to health centers. From health centers, health workers are advised to refer cases to district hospitals. These hospitals are usually identified as secondary care facilities. The last steps of the referral pathway may include regional and possibly national referral hospitals. Although a relatively simple referral pathway can often be constructed, for the purposes of the referral assessment, all possibilities for capturing referred cases should be explored.

In some situations, health stations and health posts may choose to refer directly to the district, regional, or national referral hospitals. Similarly, health workers in health centers may skip the district hospital and refer directly to the national referral hospitals. These skips may be justified by a variety of factors, including:

1. Knowing that certain conditions can only be treated at a specialized level of care;
2. Knowing that there is a closer/more easily accessible facility (that is not their assigned referral site); and
3. Making alternative recommendations in cases where caretakers may not go to the recommended referral facility (e.g., previous bad experience, lack of drugs, etc.).

For example, if a health worker is aware that the provider working at the referral site is at an in-service training course, or if drugs are generally not available, he or she may send a case to a higher level of care than that which is usually recommended. These kinds of situations need to be contemplated when studying referral.



## Potential Study Designs and Methods

**A** study of compliance with referral can be done in at least three ways. All have methodological and cost limitations that should be considered and which are explained below.

### Method 1: Population-based

With the population-based option, a survey is conducted in a sample of clearly defined geographic areas. Caretakers are asked whether their child has been sick in the last few weeks or months. Once a sick child is found, the caretaker is asked if she took the child for care to a formal health care provider. If so, she is asked whether the child was referred to another site, whether she complied with referral, and, in the cases when she was unable to comply with referral, she is asked why not. Depending on the referral rate in facilities, this method can be costly as the number of caretakers needing to be interviewed can be very high. Also, caretakers may not remember whether they were referred or not, or may choose to hide from the interviewer that the child was referred if she did not comply.

Conducting a population-based survey to study referral can be very costly and is not appropriate for most situations. Two conditions should be present when considering this type of survey: (1) high utilization of health facilities by the communities under study and (2) high referral rates. If both of these conditions are met, then sufficient numbers of referrals may be found in the sampled population to be able to make inferences about the general population. Unfortunately, the first condition is often not met—use of services when children are ill can be far less than 50% in developing countries. In this case, in order to find a sufficient number of severely ill children (who are a subset of all ill children) that need referral, a very large number of households would need to be surveyed. This type of study is probably only feasible when large surveys such as the Demographic and Health Survey (DHS) or a national census are carried out. It would be prohibitively expensive in most situations.

### Method 2: Facility-based/Community-based

A second method that may be used is to select a sample of facilities where referrals have been made, select all or a sample of the referrals made during a specified period of time, and then follow up with caretakers in their respective communities. As with the first method, the cost of deploying surveyors in communities is high. Additionally, obtaining accurate addresses from facility records may be difficult.

A variation on this method is to study referrals prospectively and advise health workers to report or otherwise clearly identify any referrals they make and then follow them up within a short period of time in their respective communities. In this case, health workers are aware that they are under study and may modify their behavior, which in turn affects the results. Additionally, regular communication is needed between health facilities and surveyors so that notification can be made within a reasonable period of time. Ethical considerations would also demand that something be done to help the family in the cases where the child is still sick. In spite of the methodological difficulties, this method probably provides the most accurate information as it involves direct contact, within a short period of time, with

health providers and caretakers. Again, as with the first method, to obtain a sufficient number of referrals, the period of study may be long—at least several months and often a full year. The longer the study, the more expensive it will be. This type of study is less expensive than the first, and may be useful in situations where resources are available. Finally, an additional benefit of this method is that reasons for non-compliance can also be studied (as caretakers will be interviewed at home and asked about their compliance with referral).

### **Method 3: Record Review and Interviews**

The third method, the one used in this study, is the fastest to execute, the simplest, and the least expensive, but it is probably the least accurate. It is dependent on the availability of medical records in health facilities—something not readily found in some countries. A team of two individuals visits a sample of health facilities to review all records for a specified period of time (the time period varies depending on the number of estimated referrals needed for inclusion in the sample). All records and daily lists or reports are reviewed for notations that a referral was made. If the data are available, diagnoses are also examined to determine whether cases requiring referral were referred or not. When a referral is found, the surveyors collect as much information as possible to identify the case. The team then moves to the site to which the facility “officially” refers. All patient registers for the day the referral was made are reviewed to try to verify if the referred case arrived at the referral facility. Because not all referred cases will make it to the referral facility on the same day, records should be checked for a limited number of days after the referral is made (up to seven days is recommended). If the case is not found, it should be looked for at the next level of care.

At this second facility, a record review is also conducted to identify additional children seen in the OPD that may have been referred to a higher level of care. The team then travels to the next level of care and conducts a search for all referred children. The referral pathway should be followed to a logical dead end—in most countries, to the national referral hospital. Since surveyors will already be present in facilities, it is easy to incorporate caretaker and health worker interviews to further elucidate referral issues and reasons for non-compliance.

At the OPD of each facility, interviews are conducted with caretakers of children less than five years of age. Depending on patient flow, all caretakers can be included, or a sample can be taken. At facilities with inpatient wards, all caretakers of children under five years, admitted with conditions not related to trauma, are also interviewed. Information is gathered on the child’s condition, previous caregiving and care-seeking behaviors, quality of care, and referral.

A sample of health workers who regularly see sick children are also interviewed for their history of referrals made and received, their perceptions of caretaker referral practices, and quality of care.

The caretaker and health worker interviews help to further describe referral patterns, but this information is more subjective than that gathered from the medical record reviews. Depending on the number of facilities to be surveyed, this study can be carried out in as little as four weeks—from designing the study to completing a final report. Herein lies its attractiveness. However, it should be clear that this method is a “quick-and-dirty” assessment of the referral situation. Given the financial constraints of most health districts, this method is probably best suited to their needs. The RRA quickly provides information to program managers and serves as a useful management tool for assessment and planning.

## **An Additional Consideration**

Seasonality is a key element to consider in research related to care-seeking. Difficult climate conditions (e.g., heavy rains, extreme heat, etc.) are likely to impede care-seeking and compliance with referral. Therefore, referral studies should take into consideration that compliance will differ during different times of the year and that findings may be affected by such variations. To accommodate these deviations, the study can look at a period of time that straddles the dry and wet seasons, or study referrals over a one-year period. Aside from climate changes, agricultural, cultural, and religious factors may also come into play. For example, a caretaker may be reticent to travel outside the home during a time of religious celebration such as Ramadan, or may be too busy during harvest season. Regardless of what method is chosen, the effects of seasons, culture, and geography should be considered when deciding on the period of time to study.



## Study Objectives

1. Describe actual referral rates.
2. Assess the level of compliance with referral.
3. Identify main causes of referral.
4. Describe barriers to compliance with referral.



## Methodology

The method described in this manual is the “quick-and-dirty” approach (Method 3) mentioned above. It is a cross-sectional study design that includes (1) medical record review and (2) interviews with caretakers and health providers. Table 2 contains a list of potential data sources and type of information to be collected. Both data collection activities are carried out in first-level and referral-level facilities. Usually, data collection in facilities can be completed in little over half a day. If certain facilities receive a much greater number of sick children on particular days of the week, efforts should be made to visit these facilities on the busier days. As mentioned before, depending on the sample

**Table 2. Potential Data Sources and Type of Information to be Collected**

<i>Data Source</i>	<i>Type of Information</i>	<i>Study Objective(s)</i>
Patient Register	Date of the consultation, child's name, age, gender, name of the caretaker, cause for consultation, diagnosis (classification), identifying record number, and referral information	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Assess the level of compliance with referral</li> <li>– Identify main causes of referral</li> </ul>
Patient Records	Cause for consultation, diagnosis (classification), and referral information	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Assess the level of compliance with referral</li> <li>– Identify main causes of referral</li> </ul>
Summary Reports	Outpatient morbidity, admissions, and referrals made or received	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Identify main causes of referral</li> </ul>
National Information System	Numbers of cases seen, the causes of outpatient and inpatient morbidity, referrals sent and received in health facilities, patient load, and referral rates	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Identify main causes of referral</li> </ul>
Referral Slips	Name, age, address, clinical findings, diagnosis (classification), reason for referral, and treatment given	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Assess the level of compliance with referral</li> <li>– Identify main causes of referral</li> </ul>
Caretaker Interviews	General information on the case (e.g., age, sex, community of origin, etc.), care-seeking and caregiving before coming to the facility, intentions to comply with referral, and recommendations for improved referral	<ul style="list-style-type: none"> <li>– Assess the level of compliance with referral</li> <li>– Describe barriers to compliance with referral</li> </ul>
Health Worker Interviews	Referrals, causes of referral, referral slips, and inventory of drugs and materials necessary for IMCI referral care	<ul style="list-style-type: none"> <li>– Describe referral rates</li> <li>– Identify main causes of referral</li> <li>– Assess the level of compliance with referral</li> <li>– Describe barriers to compliance with referral</li> </ul>
Focus Group Discussions	Childhood illness, care-seeking, treatment options, referral, barriers to compliance with referral, quality of care at the referral site, and recommendations for improved referral	<ul style="list-style-type: none"> <li>– Describe barriers to compliance with referral</li> </ul>

size and study logistics, the assessment can be completed in less than one month. The study is meant to provide a rapid assessment of the state of referral practices in health services and the degree of compliance by caretakers, and may not be representative of the country as a whole.

Medical records for children less than five years of age are reviewed in selected communities and in first-, second-, and tertiary-level health facilities. All records of children attending a particular facility during the study period are reviewed for presenting complaints, physical signs (including nutritional status), illness severity, diagnosis, treatment, and whether referral was indicated and recommended. The quality of available records will determine the extent of potential analysis. Most health facilities are required to keep a patient register of all cases seen and referrals sent or received. This register is critical for the implementation of the study. One of the first things to do when planning the study is locate this type of patient register to see what information is available. The register may vary by type of facility so different levels of care should be visited to see what kinds of records are kept.

Additionally, facilities keep patient records that may contain information on referral (in the smallest facilities a patient register may be the only information available). When studying referral, patient records have two uses. First, a review of the records may provide information on whether the child was referred to a higher level of care. Second, reviewing records at the referral facility can help determine whether a child that was referred from a lower level of care was actually seen in that facility—hence, whether a child complied with referral.

In some countries, health facilities may be required to submit regular summary reports, which can verify the accuracy of the information in the patient registers and may serve as a starting point in identification of referrals in that reporting period.

Another source of information for the study is the national health information system (HIS), which may be able to establish patient load and referral rates that will assist in determining the study sample. During the study, the national HIS may be “mined” for data pertinent to referral, i.e., numbers of outpatients and inpatients and causes of outpatient and inpatient morbidity that may serve as comparison data for the cases found in the study. Unfortunately, national systems often contain inaccurate data and may need to be interpreted with caution.

According to IMCI guidelines, any referred case should receive counseling, instructions on where to go, and a referral slip. In most countries, guidelines recommend that counter-referral slips be sent to the health workers that originated the referral; unfortunately, this rarely occurs. Supplies of referral and counter-referral slips may vary by health facility. Most often health workers use a blank piece of paper to record referral information. These referral slips constitute an important source of information if they are kept in the health facilities and can help establish how many referrals came with a referral slip, the use of which has been shown to increase the likelihood of compliance.

Personal interviews are conducted with community health workers, health center staff, and emergency center hospital personnel. Health workers are asked to provide estimates of the number of children they have seen and referred to higher levels of care in the previous month. Estimates are also obtained to determine how many of the cases were IMCI-related, how many received referral slips, how many were accompanied to the referral site, and finally, what were the referring diagnoses.

In addition, interviews with mothers are conducted at first-level health facilities and at inpatient and outpatient wards in referral hospitals. Caretakers are asked if they provided home care, if they

sought care elsewhere, if they were referred to the facility by a provider, whether they were given a referral slip, and the reasons for attending that particular facility.

Community-based focus group discussions (FGDs) can also be conducted with caretakers of children less than five years of age. These discussions offer valuable information about perceptions of referral and hospital care from caretakers who have not already sought care from a public health facility. These caretakers may have very different opinions than those who are interviewed at a health facility, this latter group having already exhibited care-seeking behavior.

The study is largely quantitative and descriptive to estimate patterns of referral but includes some open-ended questions on barriers and constraints to referral, which can be used as formative research to assist in program design. A list of indicators can be found in Annex A.

## **Potential Issues with Data Collection**

There are several potential issues with the data collection process. Most of these should be known to the study organizers through preliminary site visits to different facilities and key informant interviews before the start of data collection. If the potential data collection issues are known in advance, adjustments to the methodology can be made more easily.

### ***Lack of Uniformity in Record-keeping and Reporting***

Records kept at the different levels of the health system may vary considerably.

### ***Underestimation of Referrals***

If there are problems in record-keeping, the referral rate may be underestimated. If it is not possible to find the individual children in the medical registers or patient records, even if providers are referring children, they will not be captured in the record review.

### ***Underestimation of Compliance***

By excluding private facilities from areas that have a large number of these facilities, the compliance rate may be underestimated. The role of private providers and the quality of their medical records should be considered before excluding them from the study. Additionally, there may be problems with records at some of the referral sites that would lead to an underestimated compliance rate.

### ***External Validity***

External validity is the degree to which the conclusions in the study would hold for other persons in other places and at other times. The more representative the administrative units are to the overall population under study, the greater the external validity.

### ***Reliability of the Questionnaires***

Reliability can be improved through observing the surveyors during the practical training sessions. At the end of training, reliability should be over 90%. Reliability is also improved through the use of scales having three to five response categories.

***Content Validity***

To determine whether the questionnaires are indeed measuring the concepts under study, the validity of the questionnaires can be improved through detailed review by members of the study management group as well as by the survey teams during training.

***Recall Bias***

The recall bias for caretakers is minimal, as the questions focus primarily on the child's current illness. Health providers are asked general questions and about specific events that occurred in the previous month. This timeframe can be verified during pre-testing of the instruments and during surveyor training.

***Participation Bias***

Previous experience with this type of study has shown very high participation rates. If participation is a problem, this should be discovered during the practical sessions. Surveyors should discuss and agree on options for minimizing bias in facilities with a high patient load. If participation is less than 90%, the study organizers may need to reconsider the quality of the data. To reduce possible clustering effects, all caretakers of children less than five years of age seen in the OPD between 8:00 a.m. and 12:30 p.m. and all caretakers of children less than five years of age in the inpatient ward are included in the study. All health providers at referring facilities who see children under five are also included. At referral sites one provider can be interviewed.

## Guidelines for Implementation of the Study

Following is a 10-step detailed description of how to carry out the study. Not all of the steps are sequential, and many can be carried out concurrently.

### 1. Preparatory Work

#### ***Deciding to Conduct a Rapid Referral Assessment***

Should an RRA be conducted? RRAs provide useful information in preparation for an intervention that relies on compliance with referral for at least part of its potential impact, and if information on referral is unavailable from other sources. For example, the IMCI strategy relies heavily on the detection of severely ill children and their referral for its impact on infant and child mortality. Therefore, if IMCI is being implemented or is being planned, it is a good idea to obtain a “snapshot” of what is happening with referral. Discussions with colleagues in the MOH (Child Health Department; Information, Education and Communication (IEC) unit; Malaria Control Program, Health Service Delivery; etc.) can determine if this type of data would be useful.

#### ***Describing the Current Referral System***

Efforts should be made to obtain all relevant information about how the referral system is structured, how it is supposed to function, and to the extent possible, some examples of how it functions in theory. This can be done through a series of key informant interviews with health officials at the national, district, and health facility levels. This information can help determine the relative ease of conducting a rapid assessment and can identify peculiarities in the referral system that will need to be accounted for in the design of the assessment.

#### ***Obtaining Approval from the Human Subjects Committee***

Once a decision has been made to conduct the study, the study protocol and instruments should be submitted to the appropriate authorities or committees that review research with human subjects. Most MOHs will have a department in this vein. Although the study itself does not have major ethical issues, obtaining approval ensures that all ethical concerns have been reviewed and sufficiently addressed.

#### ***Securing Funding***

Annex B provides a sample table that can be used to start identifying line items for a budget. These are cost categories that may or may not apply for each study. The most expensive parts of the study are the transportation and per diem costs for the field work. Using existing personnel and sharing the cost of transport with partners are two ways to lower the costs of field work.

#### ***Selecting the Study Management Group***

The study management group should be comprised of interested partners working in child health and may include representatives from the MOH, WHO, UNICEF, donor agencies, cooperating agencies, pediatric society, etc. This group will be responsible for reviewing the study protocol, will participate in

monitoring the implementation of the study, and will assist in data analysis and dissemination of the findings. One person should be designated as principal investigator for the study; the principal investigator will have primary responsibility for all aspects of study design, implementation, analysis, and report writing.

### **Staffing**

The RRA methodology requires visiting at least 30 different facilities and/or communities in rapid succession. A team of two individuals can complete one facility in one day, with sufficient time to spare to travel to the next facility or community, if overnight lodging is required. The number of interviewers will depend on the number of teams and the number of facilities to be visited per team. A team of 12–15 surveyors can usually complete the field work in five days. Surveyors should preferably be IMCI-trained clinicians or other health professionals, because they will need to review records and abstract medical information.

## **2. Selection of the Study Area and Population**

Selecting the study areas and population is a key step in planning the study. A geographic region should be selected that is as representative as possible of the “whole” in which the intervention will be implemented. This should take into account a combination of rural and urban areas. It would be expected that referral practices and compliance might vary by the distance between the community and the referral site. Some areas may be very distant from referral centers and still others very close. The key thing is to include those areas and facilities that have high to moderate patient loads and referrals. Facilities that see only a few children per day and rarely refer are not the best to study. This may mean purposely excluding some of the most distant areas. A compromise would be to stratify the selection by distance (in time). For example, a certain number of areas that are within an hour or two of the referral site, along with a few areas farther away, can be selected. In general, there should be a good mix of close and distant areas. One option would be to select 70% of the areas that are closer to the referral site and 30% of the areas that are distant. The facilities contained within the selected study areas will constitute the *sampling universe*.

The *sampling unit* is the health facility. “Health facility” is defined broadly: it includes any point of contact for health care services that is of interest to the study. This would encompass community health workers, where applicable, health posts and centers, and all levels of hospitals. Within facilities, there are at least three study populations. Children who were attended by a community-based health worker or have gone to a facility within a specified period of time constitute the first study population. This group will provide the most reliable data through medical records. A second study population is caretakers in the outpatient and IPDs at all facilities visited. This group will add nuance to the data and may provide important information about barriers to compliance. The third study population is health workers in OPDs in referring and referral facilities. Because a considerable amount of information obtained from this group is subjective, this information may not be as critical as the first two. Discrete case (population) definitions for each group follows.

### **Case Definition for Children**

Cases are defined as medical records for all children under five years of age that have notations on a patient register (tally) or a patient record that the child had been referred to a higher level of care within

the public health system. Children seen in private clinics or pharmacies or by non-formal providers are usually excluded because of the difficulties in following their trail and differences in record-keeping.

### ***Case Definition for Caretakers***

Caretakers who bring a sick child less than five years of age to OPDs of any selected health facility will be considered for interview. Depending on patient load, a time limit can be imposed, for example, interviewing all caretakers who arrive at the OPD between 8:00 a.m. and 12:30 p.m. Additionally, caretakers who are present in the IPDs of referral facilities and have a child hospitalized with an IMCI-related illness will also be considered as meeting the criteria for “caretaker.” A review of IMCI-related illness may need to be included in the surveyor training, if the surveyors have not been previously trained in IMCI.

### ***Case Definition for Health Providers***

Health providers who are working in the OPD of referring and referral facilities and who see sick children less than five years of age on a regular basis will be considered for interview during the study.

## **3. Determination of the Sample**

Once the general area where the study will be implemented is known, a sample of community-based providers and/or health facilities needs to be selected. The sample is purposive in nature and is not necessarily representative of the sampling universe. If the number of health facilities is few or if the suspected referral rates are low, a census of health facilities can alternatively be taken within the study area.

The first step in obtaining the sample is to select a number of administrative units within the selected general geographic area(s). This may be a district, sub-county, or other appropriate unit. The total number of units will vary depending on the geographic area, size of each unit, and the average number of facilities in each unit. The number of units should be selected to ensure a minimum of 30 facilities total (up to 45 facilities could be surveyed). As when selecting the geographic areas to study, administrative units that represent varying cultural, socioeconomic, and climatic conditions should be selected. If the administrative units are similar, then a simple random sample can be done. Obviously, each administrative unit should have a full array of facilities, from community health workers (if included in the study) to health posts to health centers to a local hospital. Knowing about the referral linkages between the health facilities is very important for the implementation of the study.

Once the administrative units are selected, a list of all facilities available in the unit should be prepared. The following information should be collected for each facility before the sample is drawn:

- Type of facility
- Functional status
- Address and location on map
- Identification as a referring facility
- Identification as a referral site
- Distance to the nearest referral site
- Patient load
- Referral rate

A list of all facilities should be available from the appropriate authorities in the study area or possibly from the national HIS. To determine if a facility is functional or not, interviews with health authorities and health workers may be needed. At the very least, an address for each facility should be obtained; preferably, however, the facility's location on a map should be established. The facility's location on a map may be the only way to know how distant it is from its next referral site. Local authorities should be able to identify where each facility would logically refer cases. Finally, patient load per unit of time (i.e., day, week, month, or year) is used to determine if there are enough cases to make it worthwhile to visit the facility. It is unlikely that an official referral rate will be available per facility. If not, other data sources on referral should be searched, either at the national level, at the district office, or from previous research.

Once this information is available, some facilities may need to be eliminated from the final sampling universe. For example:

- Health facilities that are closed on a regular basis or that do not offer child health services should be eliminated from the list.
- Health facilities that are located four or more hours away from a central point in the administrative unit should not be considered for sampling. Very distant facilities may be relatively small and may not be important contributors to the overall referral situation. Additionally, it would be logistically difficult to travel more than four hours in one day to get the surveyors in place. Another type of study may be necessary to clarify the referral issues with facilities that are very distant.
- Health facilities that see only a few children regularly. Obviously, if a facility sees only a few children per month, then the probability of referrals is low. What constitutes a low number of referrals will vary. However, if a facility makes less than 2–3 referrals per month, it should be eliminated from the sampling universe.

A word of caution—Some facilities with high patient loads make only a few referrals. These facilities may be able to address severe illnesses effectively and not need to make referrals. Others may be using inappropriate protocols and, as a consequence, may miss many referrals. Whatever the reason, the link between patient load and referrals may need to be explored. Table 3 shows the

**Table 3. Expected Number of Referrals per Month per Varying Patient Loads and Referral Rates per Month**

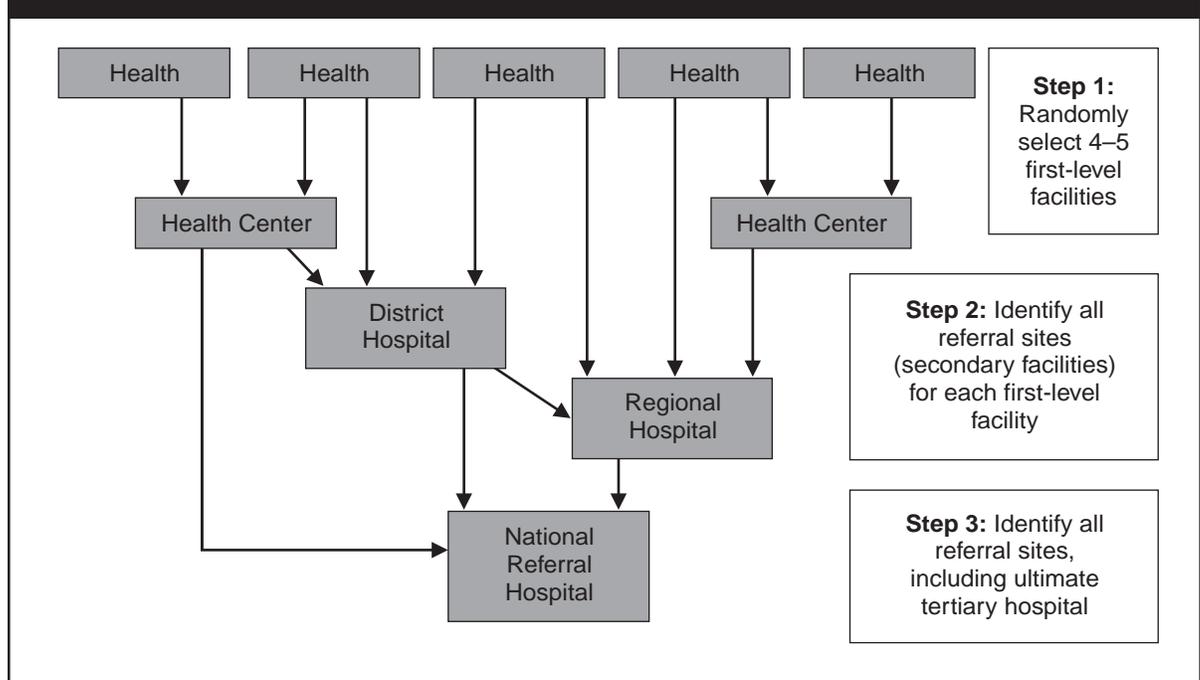
<i>Patient Load/Month</i>	<i>Referral Rates</i>						
	<i>1%</i>	<i>5%</i>	<i>10%</i>	<i>15%</i>	<i>20%</i>	<i>30%</i>	<i>40%</i>
10	.1	.5	1	1.5	2	3	4
20	.2	1	2	3	4	6	8
30	.3	1.5	3	4.5	6	9	12
40	.4	2	4	6	8	12	16
50	.5	2.5	5	7.5	10	15	20
60	.6	3	6	9	12	18	24
70	.7	3.5	7	10.5	14	21	28
80	.8	4	8	12	16	24	32
90	.9	4.5	9	13.5	18	27	36
100	1	5	10	15	20	30	50

relationship between different patient loads and referral rates. Generally, facilities that fall in the shaded areas should be excluded.

A clean list of the facilities from which to sample is now ready. Because children are followed through the health care system, the selected facilities need to be linked to one another. This means that only the facilities at the start of the referral pathway are selected randomly. For example, if health post A is selected, then the health center or hospital to which it refers must be included in the sample. Some facilities will refer cases to more than one place. *All possible* referral sites need to be included in the sample. As a first step, randomly select a number of health posts (or whichever health facilities are at the start of the referral pathway). The number of health posts will vary by the number of administrative units, but there will usually be 12–15 initial-level facilities. Once the initial number is selected, the facilities (usually health centers or hospitals) to which the selected facilities refer need to be identified. This will add at least 12–15 more facilities to the sample. If the initial health facilities refer to more than one site, there may be double this number of secondary facilities. In most situations there will be another tier in the referral pathway that involves a district, regional, and perhaps a national referral hospital. If this is the case, all hospitals to which the health posts and health centers refer need to be included in the sample. The final sample should be at least 30 facilities that start with the initial source of care and end with the ultimate source of care (see Figure 4).

It may be decided to add a number of FGDs, perhaps two per administrative unit. The exact number will vary by how different the administrative units are. If certain administrative units share similar geographical, ethnic, and cultural characteristics, it may not be necessary to conduct focus groups in each area. The communities to be selected should be located within 20 kilometers of the referral hospital, but not have a health facility within the community. Caretakers who have not already sought health care services may bring very different perspectives from those interviewed in health

**Figure 4. Sample Selection for Each Administrative Unit**



facilities. The purpose of including FGDs in communities without direct access to health services is to capture these perspectives.

## 4. Data Collection Plan and Instrument Adaptation

### *Study Instruments*

Five instruments are used to capture data from medical records, to conduct interviews, and to facilitate FGDs. All five collect similar data from slightly different perspectives and allow for the same indicators to be calculated in alternate ways. Table 4 describes the instruments and their use. Quantitative data questions have been pre-coded on the study instruments. The complete set of instruments can be found in Annex C.

<i>Instrument</i>	<i>Description and Use</i>
Instrument 1: Medical Record Review	For conducting record reviews at all levels in order to track referrals sent and referrals received
Instrument 2: Outpatient/Inpatient Caretaker Interview	For conducting interviews with caretakers of children attending OPD or with children hospitalized in the pediatric ward
Instrument 3: OPD Provider Interview (Referring Facility)	For conducting interviews with health providers attending the OPD in facilities making referrals to a higher level of care
Instrument 4: OPD Provider Interview (Referral Facility)	For conducting interviews with health providers in the OPD in facilities receiving referrals from lower level facilities
Instrument 5: Focus Group Discussion Guide	For facilitating FGDs with mothers within the community

### *Instrument 1: Medical Record Review*

The design of this instrument allows for the detection and tracking of referrals through the public health system. It is applied at the lowest level facility first to collect information from patient registers or patient records for all children who are noted as having been referred. The surveyor then visits the facility to which the referral was made and looks up records to determine whether the child came to the referral facility as instructed. If the child is found, information is collected on whether the child was referred onward or if treatment was given at the facility. If the child is not found or if the child was referred a second time, then the instrument is used to detect children at the next higher level of care, usually the district, regional, or national hospital. Depending on patient load, surveyors should review records for at least the previous six months, and ideally for the previous 12 months. When a child is identified as having been referred, surveyors should look for the child (through review of medical records) at the referral facility for up to seven days after the referral was made. Reviewing the patient registers or summary reports can provide a referral rate for each facility, as well as the causes of referral. At referral sites, if information on referral is kept for all OPD visits and inpatient admissions, it is possible to determine the percentage of severely ill children that is referred from another provider and the percentage that is self-referred.

***Instrument 2: Outpatient/Inpatient Caretaker Interview***

This instrument is applied to all caretakers of sick children less than five years of age that come to the OPD, regardless of whether the child was referred or not. It is also used to interview caretakers of hospitalized children. When used in the OPD, the instrument is applied after consultation with the health worker and after the caretaker visits the dispensary. It collects general information on the case (e.g., age, sex, community of origin, etc.), as well as information on care-seeking and caregiving before coming to the facility. Additionally, it registers caretaker intentions of whether he or she will comply with the referral (in cases when a referral was made) and recommendations for improved referral.

***Instrument 3: OPD Provider Interview (Referring Facility)***

Using this instrument, interviews are conducted with one health provider who works in the OPD of health facilities and who has been seeing children on a regular basis for at least one month. The instrument is only applied at facilities that make referrals to a higher level of care (e.g., communities, health posts, health centers, and district hospitals). It collects information on whether the health worker has made any referrals during the last month, what the common referral ailments are, whether referral slips were given, and other information that will provide insight about health workers' perceptions about referral. An inventory of drugs and materials necessary for IMCI referral care is also gathered.

***Instrument 4: OPD Provider Interview (Referral Facility)***

This instrument is applied to obtain the perspective of health workers in facilities that accept referrals. It is very similar to Instrument 3, but it collects information on referred cases that actually made it to the facility instead of cases that were referred to another level of care. It is used with a health worker who works in the OPD and receives referrals from other facilities in the system.

It is important to note that Instruments 3 and 4 may be applied in the same facility. For example, if the district hospital both accepts and makes referrals, both instruments would be used.

***Instrument 5: Focus Group Discussion Guide***

This instrument can be adapted to facilitate FGDs with caretakers in the community. Caretakers are asked questions about childhood illnesses, care-seeking, treatment options, referral, barriers to compliance with referral, quality of care at the referral site, and their recommendations for improved referral.

***Instrument Adaptation***

The draft instruments should be reviewed and adapted for each study setting. Existing qualitative data on patterns of care-seeking, and on local terms and concepts for illness and disease signs and symptoms, should be reviewed and incorporated into the instruments. For example, if previous research has shown that in a particular setting "difficulty breathing" has been described locally as "growling like a cat," this terminology could be included in the caretaker interview questionnaires to aid with comprehension. Depending on the local situation, the interview questionnaires may need to be translated into one or more local languages using these local terminologies. The medical record review instrument may need revision based on the type of data available in communities and health facilities.

During training, each instrument should be reviewed and modified question-by-question with the survey teams. Each instrument is applied in practical sessions during the training, and additional modifications are made based on these practice sessions.

The medical record review instrument should be pre-tested by two surveyors independently using the same sample of medical records to compare consistency of the data collection. For Instruments 2, 3, and 4, reliability testing should be performed with teams of surveyors during the practical sessions to ensure at least 90% inter-interviewer reliability.

Once all of the instruments are revised, they should be back-translated into English to verify the content and tone.

## 5. Survey Teams and Training

### ***Composition of the Survey Teams***

A study coordinator should be contracted to manage the study and to hire and supervise the surveyors. The number of survey teams will vary depending on the number of administrative units and their geographical proximity to each other. If the units are not located in the same part of the country, one team will be needed for each unit. If they are close, one team may be able to cover two units. The composition of the surveyor team depends on the number of administrative units, their location vis-à-vis each other, and the total number of facilities per administrative unit. Data collection should be completed in 5–6 days. Generally, two surveyors should visit each facility, with some of the larger facilities requiring an additional surveyor. Each team should have a supervisor, who can also serve as a surveyor.

For example, if the study is being conducted in three districts that are not located in close proximity to one another, three survey teams will be needed. Suppose that in each district a total of 12 facilities will be surveyed. Data collection can be completed in six days if two facilities are visited per day. Allowing for two surveyors per facility, plus an additional supervisor, each district team would have one supervisor and four surveyors for a total of five persons per district x three districts = 15 people total.

As surveyors will be reviewing medical records for referral information, they should be preferably health workers or other health professionals currently employed by the MOH. It is recognized, however, that using health workers may bias the responses by caretakers in the caretaker interviews, but the need for clinical expertise is critical. To reduce the potential for observer bias, surveyors can be organized so as not to survey their own areas. This will, however, greatly increase the cost for lodging and per diem and should be considered during the planning of the study. Surveyors should be trained in IMCI and recognize the importance of referral.

### ***Training***

A four- to five-day training program is recommended for the surveyors to become familiar with the study instruments, to suggest modifications in language or context, and to practice their administration. Annex D contains a training curriculum used in Ghana. A typical day of training consists of reviewing the instruments question-by-question, role-plays, and practical work in local

health facilities not selected in the sample. Inter-surveyor reliability is checked during the practical sessions and should be over 90% by the end of the training. In-depth discussions should be held with the surveyors and modifications made to the instruments based on their suggestions. “Rules” should be developed for questions and items that could be misinterpreted. At the end of the training, all surveyors should understand all of the instruments and use them effectively. The study organizers should develop a field manual that clarifies how to fill in the instruments and that incorporates all of the rules developed during the training. Daily itineraries should be prepared for each survey team using any maps and lists of facilities available. Routes for the surveyors should be suggested, but surveyors should also be allowed to follow different routes as long as schedules are kept.

## 6. Field Work

Field work conducted at the health facilities (Instruments 1–4) should last 5–6 days, depending on the number of facilities to visit. Each survey team needs to be provided with a vehicle and a driver. Generally, the teams will pair up so two surveyors visit each facility. Each team can visit 1–2 facilities per day. Supervisors should have letters of introduction for the survey teams prepared by the MOH to facilitate the introduction of the survey team to the health facility staff. They should also have all of the stationery, supplies, etc., which the teams will need.

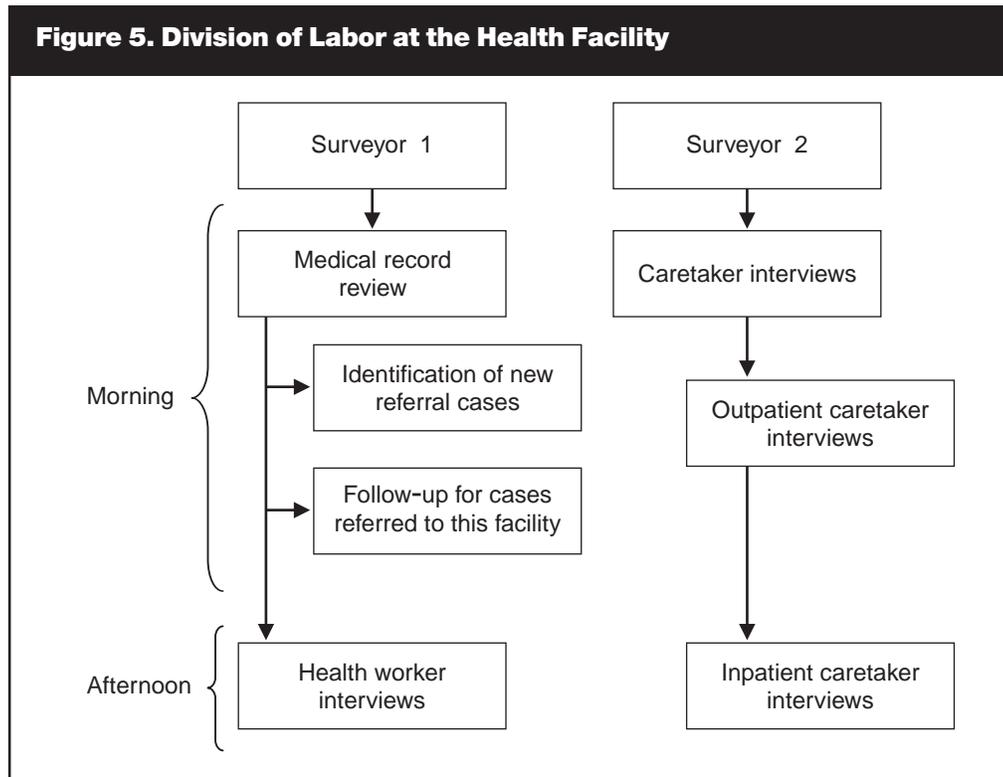
Work in the health facilities begins when the facility opens, usually at 8:00 a.m. The first task for the team is to present themselves to the health provider and explain the nature of the study, what the surveyors will do over the next few hours, and how the data will ultimately be beneficial to his or her work. Interviews with caretakers in the OPD can be limited to the hours between 8:00 a.m. and 12:30 p.m. Medical record review is done simultaneously. In the afternoon interviews can be conducted with caretakers in the inpatient ward and with health providers.

Although the mode of working can be decided jointly with the survey teams, one approach used in Ghana was that one team member completes Instrument 1 while the second person completes Instrument 2. The person who has more time available after completing his or her initial task then completes Instruments 3 and/or 4.

Following is an example of how the mode of work can be operationalized at the health facility using a two-person team (see Figure 5).

Surveyor One is primarily responsible for conducting the medical record review. He or she will ask the health worker to see the health records that are kept in the facility. Then, she or he will conduct a thorough review of the lists or records to try to determine how many children were referred over the given time period (preferably the previous 12 months). For cases that are referred, all the pertinent information is input on the medical record review instrument so the case can be followed up at the referral facility. The record review may involve the use of several documents, the nature of which should be clarified during the surveyor training.

In situations where the facility being visited is both a referring and a referral facility, Surveyor One has an additional task. In addition to the record review looking for referrals (as is mentioned above), Surveyor One also looks for the children that have been referred from other facilities. Instrument 1 is used for both collecting information on cases that were referred and collecting information on cases that made it to the referral site.

**Figure 5. Division of Labor at the Health Facility**

Depending on the facility's patient load, and whether it is also a referral site, this task will take a varying amount of time, but will most likely take all morning.

Surveyor Two is primarily responsible for interviewing caretakers in the outpatient and inpatient wards. Upon arrival at the health facility, she or he will go to the waiting room of the OPD and identify all sick children less than five years of age. She or he will then explain to the caretakers the purpose of the study and obtain their informed consent for participation in the study. Informed consent must be sought for each potential interviewee before the interview can start. If consent is not granted, that caretaker would be excluded from the sample. An example of an informed consent form can be found in Annex E. Once consent has been obtained, the child has been seen by the health worker, and the caretaker has visited the dispensary, the surveyor will interview the caretaker using Instrument 2. All of the caretakers of sick children present in the waiting room in a specified time window will be interviewed. This is usually between 8:00 a.m. and 12:30 p.m. Caretakers with children that meet the case definition but arrive outside the time window should not be interviewed.

In facilities without inpatient services, the surveyors can decide, based on who completes the initial task first, who should interview the health workers. In facilities with an inpatient ward, however, Surveyor Two would also interview the caretakers in the ward (using Instrument 2) while Surveyor One interviews the health workers using Instruments 3 and/or 4.

For most facilities, all of the caretaker cases in the inpatient wards should be interviewed. However, it is possible, especially in large concentration hospitals, that there may be too many cases in the wards. In such situations only a sample of 10 caretakers should be interviewed.

Once work in a facility is completed, surveyors thank the health worker, and either go to the next facility to be surveyed to find accommodations or return to their homes. The next day they begin the process again.

If communities are selected as the first-level facilities, the surveyors will only review records and conduct interviews with the community health workers. No caretakers will be interviewed. For this group, one surveyor per community per day may be sufficient, or perhaps using a team of two surveyors, two communities per day could be covered, depending on their geographic proximity.

An experienced researcher should be hired to conduct the FGDs, so as not to over-burden the survey teams. A standard discussion guide should be applied for each group. Local interpreters may be required for some areas. The researcher should prepare an initial analysis of the findings and submit this to the study organizers for final analysis and interpretation.

## 7. Data Management

Each team supervisor is responsible for ensuring that all procedures are properly followed in the health facilities. At the end of each day, surveyors should review their instruments and ensure that data is collected properly. Surveyors should be instructed to contact the study organizers should they run into any problems. The study organizers should visit the data collection sites for additional quality control. Once the data collection is completed by each team, the instruments should be brought back to a central place for review and data input. The study organizers should review all instruments with the surveyors and ensure that they are “clean.”

Data entry screens and databases may be prepared using Epi Info 2002 for Windows or another comparable statistical software package. A sample of the data entry screens used in Ghana is shown in Annex F. A dedicated data entry clerk is the best option for inputting data. However, when resources are insufficient, a specially trained surveyor or supervisor can do the data input. A sample of the filled instruments should be selected to verify the accuracy of data input. Additionally, consistency checks should be done running frequencies and tables. A good procedure to use for ensuring that the databases are clean is to sample 10% of the survey forms and check the data input screens to ensure that all data have been correctly entered. Once the database is considered clean, the indicators can be calculated.

## 8. Analysis

The indicators in Annex A should be calculated by at least two different individuals to ensure accuracy. Most indicators can be produced doing simple frequencies, means, and 2 x 2 tables using Epi Info. Certain indicators can be analyzed using Chi-square and Student's t-tests, as well as by determining confidence intervals. Qualitative data from the FGDs requires separate analysis. Additionally, the HIS may have data to provide additional context for the study findings.

Once initial frequencies are obtained, a set of graphs should be produced and discussed with the research team, including the surveyors and selected national authorities. Their opinions and insight are invaluable to explain certain occurrences or patterns and can formulate the policy-level recommendations to be incorporated into the final study report. Annex G contains sample tables and graphs for presentations.

Each of the indicators should be calculated overall and by administrative unit, so that a copy of each unit's data can be left with it.

The FGDs should be manually recorded and tape-recorded, and later transcribed. Considering that the total number of FGDs should be less than 10, analysis can be done manually for content and themes.

## **9. Report Writing**

Once the data are tabulated and reviewed with the study management group and research team, a draft report should be produced. Annex H contains a suggested outline for the final report. It is suggested that the draft report be shared with the study management group and with key partners before being finalized.

## **10. Dissemination of Results**

When the document is completed, the results should be disseminated in a working meeting with national-level partners, stakeholders, and donors who have an interest in child health and improvement of referral. It is also important to include district-level representatives and community partners, if community-based referral was addressed in the assessment. The document can serve as a basis for discussion, particularly related to ways in which the referral situation can be improved. Existing programs to improve referral can be discussed, as well as new ideas for introducing local- and national-level improvements. Some of these ideas can be added to the final document under discussion and recommendations.

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## Study Indicators

### Instrument 1: Record Review (All Facilities)

1. The number of children less than five years of age seen, by facility and by month
2. Percentage of children seen who were referred to a higher level of care, by type of facility
3. Percentage of referred children found at next level of care, by type of facility
4. Percentage of referred children who were given a referral slip by the health provider
5. Percentage of referred children who arrived at the referral site with a referral slip
6. Causes for referral, by location and over time
7. Median time from referring facility to referral site
8. Median time elapsed between referral and compliance
9. Median time to referral site, comparing those who complied and those who did not comply
10. Diagnosis made at referral site
11. Percentage of children referred a second time
12. Distribution of referrals by age
13. Distribution of referrals by sex

### Instrument 2: Caretaker Interview (Outpatient/Inpatient)

14. Percentage of children who were self-referred
15. Reasons given by caretakers for going directly to referral site (if referral site)
16. Percentage of caretakers who sought care somewhere else previously
17. Source of previous care
18. Options for closer health care
19. Percentage of children referred from another facility
20. Median time hospitalized (inpatient only)
21. Distribution of presenting complaints
22. Median time elapsed before seeking care at the facility, by type of facility
23. Median time between caretaker's home and referral site by most commonly used transport
24. Distribution of mode of transportation
25. Mean cost of transportation, lodging, and medical services
26. Opinion of health services received, by type of facility
27. Distribution of health facilities
28. Distribution of cases by age and gender
29. Relationship of caretakers (mothers, fathers, both parents) to child

30. Percentage of children referred to another facility
31. Caretaker ability to comply with referral
32. Reasons for non-compliance with referral
33. Caretaker's actions if the child does not get better

### **Instrument 3: Health Provider Interview (Outpatient–Referring Facility)**

34. Number of children less than five years of age seen in previous month
35. Percentage of children referred in previous month
36. Causes of referral in previous month
37. Percentage of referred children given referral slip in previous month
38. Percentage of referred children who were accompanied to referral site in previous month
39. Median time from referring facility to referral site
40. Health worker opinion about caretaker non-compliance
41. Health worker opinion on how easy it is to arrive at the referral site
42. Health worker opinion about whether referred cases are given priority at referral site
43. Instructions given/actions taken when making a referral
44. Health worker opinion about illnesses that should be treated locally
45. Health worker receipt of feedback slips
46. Health worker recommendations to improve referral
47. Distribution of type of health personnel by type of facility
48. Percentage of health workers trained in IMCI, by type of facility
49. Percentage of facilities with access to transportation
50. Percentage of facilities with access to means of communication
51. Distribution of advanced health provider skills and facility materials for managing severe illness
52. Percentage of facilities with referral slips

### **Instrument 4: Health Provider Interview (Outpatient–Referral Site)**

53. Number of children less than five years of age seen in previous eight-hour shift
54. Percentage of children seen in previous eight-hour shift who were referred by another provider
55. Percentage of referred cases in previous eight-hour shift who arrived with a referral slip
56. Diagnoses of referred cases in previous eight-hour shift
57. Percentage of referred cases in previous eight-hour shift who were accompanied to the referral site
58. Percentage of referred cases who were admitted to the hospital
59. Health worker opinion of caretaker non-compliance
60. Health worker opinion about appropriateness of referrals
61. Health worker opinion about whether referred cases are given priority

62. Health worker opinion about illnesses that should be treated locally
63. Health worker completion of feedback slips
64. Health worker recommendations to improve referral
65. Distribution of type of health personnel, by type of facility
66. Percentage of health workers trained in IMCI, by type of facility
67. Distribution of advanced health provider skills and facility materials for managing severe illness
68. Percentage of facilities with referral slips



## Sample Study Budget

<i>Activity*</i>	<i>Line Item</i>	<i>Number of Units</i>	<i>Unit Price</i>	<i>Total Cost</i>
<b>Preparatory meetings</b>	Travel/per diem	6 days	\$ .00	\$ .00
	Meeting refreshments	3 mtgs		
	Stationery	3 mtgs		
<b>Surveyor training</b>	Meeting costs (room, refreshments)	5 days		
	Participant travel	15 people		
	Participant per diem	90 days		
	Facilitator travel	2 people		
	Facilitator per diem	12 days		
	Facilitator fee	12 days		
	Driver's travel	3 people		
	Driver's per diem	18 days		
	Stationery	1 unit		
	Photocopying	1 unit		
	Supplies (bags, calculators, etc.)	1 unit		
<b>Data collection</b>	Surveyor per diem	80 days		
	Surveyor fee	80 days		
	Facilitator fee	8 days		
	Facilitator travel	8 days		
	Facilitator per diem	8 days		
	Vehicle rental	18 days		
	Fuel	18 days		
	Supplies	3 units		
	Photocopying	3 units		
<b>Dissemination</b>	Participant travel	20 people		
	Participant per diem	40 days		
	Facilitator fee	3 days		
	Facilitator travel	3 days		
	Facilitator per diem	3 days		
	Meeting costs (room, refreshments)	1 day		
	Stationery	1 unit		
	Printing document	150 units		
<b>TOTAL COST</b>				<b>\$ .00</b>

\* External technical assistance, if required, is not included in the above table.



Facility code: \_\_\_\_\_

## Study Instruments Instrument 1 Record Review (All Facilities)

Surveyor no. \_\_\_\_ Today's date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ Facility type: (1) Community (2) Health provider (3) Health center (4) Hospital  
 DD MM YY

Facility name: \_\_\_\_\_

Type of person in charge of facility: \_\_\_\_\_ (medical officer, professional nurse, medical assistant, nurse auxiliary, CHW)

District: \_\_\_\_\_ Sub-district: \_\_\_\_\_ Estimated **whole** population served by the facility: \_\_\_\_\_

Nearest referral facility: \_\_\_\_\_ Estimate of distance: \_\_\_\_\_ Estimate of time: (minutes) \_\_\_\_\_  
 (circle) vehicle, motorbike, bicycle, walking, other

Data source (circle): monthly statement of outpatients/ consulting room register/ OPD card/ administrative register/ referral book/ other

# of <5s seen in last 12 months: J \_\_\_\_ F \_\_\_\_ M \_\_\_\_ A \_\_\_\_ M \_\_\_\_ J \_\_\_\_ J \_\_\_\_ A \_\_\_\_ S \_\_\_\_ O \_\_\_\_ N \_\_\_\_ D \_\_\_\_ TOTAL: \_\_\_\_\_

# referred: J \_\_\_\_ F \_\_\_\_ M \_\_\_\_ A \_\_\_\_ M \_\_\_\_ J \_\_\_\_ J \_\_\_\_ A \_\_\_\_ S \_\_\_\_ O \_\_\_\_ N \_\_\_\_ D \_\_\_\_ TOTAL: \_\_\_\_\_

#	Child's name	Card no.	Age Months Days	Sex M/F	Village	Date of ref ____ / ____ / ____ DD MM YY	Causes of referral (from record)	Ref to HC/HO (name)	Left with referral slip Y/N
	Comply Y/N and Date ____ / ____ / ____ DD MM YY	Arrive with referral slip Y/N	Diagnosis	Adm Y/N	2 <sup>nd</sup> referral Y/N	Causes of 2 <sup>nd</sup> referral 1. _____ 2. _____ 3. _____	Refer to HO (name)	Left with referral slip Y/N	Comply Y/N and Date Slip Y/N ____ / ____ / ____ DD MM YY

Facility code: \_\_\_\_\_

#	Child's name	Card no.	Age Months Days	Sex M/F	Village	Date of ref DD / MM / YY	Causes of referral (from record) 1. 2. 3.	Ref to HC/HO (name)	Left with referral slip Y/N
	Comply Y/N and Date DD / MM / YY	Arrive with referral slip Y/N	Diagnosis	Adm Y/N	2 <sup>nd</sup> referral Y/N	Causes of 2 <sup>nd</sup> referral 1. 2. 3.	Refer to HO (name)	Left with referral slip Y/N	Comply Y/N and Date Slip Y/N DD / MM / YY

#	Child's name	Card no.	Age Months Days	Sex M/F	Village	Date of ref DD / MM / YY	Causes of referral (from record) 1. 2. 3.	Ref to HC/HO (name)	Left with referral slip Y/N
	Comply Y/N and Date DD / MM / YY	Arrive with referral slip Y/N	Diagnosis	Adm Y/N	2 <sup>nd</sup> referral Y/N	Causes of 2 <sup>nd</sup> referral 1. 2. 3.	Refer to HO (name)	Left with referral slip Y/N	Comply Y/N and Date Slip Y/N DD / MM / YY



Questionnaire code: \_\_\_ / \_\_\_

2.1 If "Yes," ask: "Where was the child seen?" (**Mark all that apply.**)

WHERE	How many days back?
a. Hospital	
b. Health Center–MOH	
c. Private practitioner	
d. NGO facility	
e. Community health nurse	
f. Community health worker	
g. Drug vendor/pharmacy	
h. Religious leader	
i. Traditional healer	
j. Other, specify:	

2.2 "Did **any** provider tell you to bring the child here to this facility?"

1. Yes \_\_\_\_\_ Which provider? (**INSERT LETTER FROM 2.1**) \_\_\_\_\_  
 2. No **—————>** (**IF "NO"—GO TO 3**)

2.2.1 "When did the health provider tell you to bring the child here?"

**(Prompt the caretaker.)**

- a. Immediately or same day  
 b. If the child gets sicker  
 c. Didn't specify  
 d. Don't remember

2.3 "Were you given a referral slip by the health provider?"

1. Yes  
 2. No **—————>** (**IF "NO"—GO TO 3**)  
 88. Don't know **—————>** (**IF "DON'T KNOW"—GO TO 3**)

2.3.1 "Did you give the referral slip to the health worker?"

1. Yes  
 2. No, "Why not?" \_\_\_\_\_

3. "What transport did you use to get here?" (**Circle all that apply.**)

- a. Bus/minibus                      f. Walked  
 b. Ambulance/facility vehicle    g. Animal/cart  
 c. Taxi                                      h. Boat  
 d. Private car                            i. Bicycle  
 e. Motorbike                              j. Other, specify: \_\_\_\_\_

4. "How long did it take you to get here from your home?"                      Minutes \_\_\_\_\_

Questionnaire code: \_\_\_ / \_\_\_

5. "How much money will you have spent to come here and return to your home on:

**(Prompt the caretaker.)**

- a. Transportation **(Local Currency)** \_\_\_\_\_  
 b. Lodging/food \_\_\_\_\_  
 c. Medical services (consultation, admission, drugs, etc.)? \_\_\_\_\_

**TOTAL:** \_\_\_\_\_

- 5.1 "How were you able to gather this money?" **(Prompt the caretaker.)**

- a. Very easily  
 b. Easily  
 c. Somewhat easily  
 d. With difficulty  
 e. With a lot of difficulty

6. "How much time did you spend waiting before being seen by the health worker?"

Minutes \_\_\_\_\_

7. "Why did you choose to come to **this** facility (provider) at this time?"

**(Circle all that apply. PROBE: Is there another reason?)**

- a. Convenience  
 b. Trust  
 c. Cost  
 d. Better care  
 e. Always come here  
 f. Closest facility  
 g. Doctors are here  
 h. Instructed to do so  
 i. Child did not improve  
 j. Drugs are here  
 k. Other, specify: \_\_\_\_\_

8. "Are there other health providers/facilities that you could use that are **closer** to your home?"

1. Yes

2. No  $\longrightarrow$  **(IF "NO"—GOTO 9)**

88. Don't know  $\longrightarrow$  **(IF "DON'T KNOW"—GOTO 9)**

- 8.1 "What type of providers are closer to your community?"

**(Circle all that apply. PROBE: Is there anything else?)**

- a. Hospital  
 b. MOH Health center  
 c. NGO facility  
 d. Private practitioner  
 e. Community health worker  
 f. Traditional healer  
 g. Drug seller/pharmacy  
 h. Religious leader  
 i. Other, specify: \_\_\_\_\_

- 8.2 "Of those providers, how much time does it take you to reach the closest provider?"

Minutes \_\_\_\_\_

9. "Has your child been referred to another facility today?"

1. Yes

2. No  $\longrightarrow$  **(IF "NO"—GOTO 10)**

3. Already hospitalized—Yes  $\longrightarrow$  **(IF "ALREADY HOSPITALIZED"—GOTO 10)**

Questionnaire code: \_\_\_ / \_\_\_

9.1 "What was the diagnosis?" (**Circle all that apply.**)

- |                         |                                 |
|-------------------------|---------------------------------|
| a. Diarrhea/dehydration | h. Not eating/drinking anything |
| b. Vomiting             | i. Anemia/malnutrition          |
| c. Fever/malaria        | j. Measles                      |
| d. Pneumonia            | k. Ear problem                  |
| e. Convulsions          | l. Other, specify: _____        |
| f. Lethargy             | m. Wasn't told diagnosis        |
| g. Vomiting everything  | n. Can't remember               |

## 9.2 "Where were you referred?"

- |                      |                          |
|----------------------|--------------------------|
| a. Health center     | d. Private clinic        |
| b. District hospital | e. Teaching hospital     |
| c. Regional hospital | f. Other, specify: _____ |

9.3 "Will going to the referral site be: (**Prompt the caretaker.**)

- a. Easy
- b. Possible
- c. Difficult
- d. Impossible?"

## 9.4 "Do you think referral is necessary for &lt;&lt;CHILD&gt;&gt;?"

1. Yes
2. No
88. Don't know

## 9.5 "Will you be able to take the child to the referral site today?"

1. Yes  (**IF "YES"—GO TO 11**)
2. No
88. Don't know

## 9.5.1 "What prevents you from taking the child to the hospital today?"

- |                              |                                   |
|------------------------------|-----------------------------------|
| a. Non-transport costs       | g. Other children to take care of |
| b. Transport costs           | h. Need permission from husband   |
| c. Distance                  | i. Bad experience there before    |
| d. Lack of transport         | j. Long waiting times             |
| e. Weather                   | k. Other, specify: _____          |
| f. No drugs at referral site |                                   |

## 10. "If you are told now to take your child to &lt;&lt;NAME OF NEAREST REFERRAL FACILITY&gt;&gt;, would you be able to do so?"

1. Yes  (**IF "YES"—GO TO 11**)
2. No
88. Don't know

Questionnaire code: \_\_\_ / \_\_\_

10.1 "What would be the reasons for not taking your child to <<NAME OF NEAREST FACILITY>>?" (**Probe: Is there any other reason?**)

- |                              |                                   |
|------------------------------|-----------------------------------|
| a. Non-transport costs       | g. Other children to take care of |
| b. Transport costs           | h. Need permission from husband   |
| c. Distance                  | i. Bad experience there before    |
| d. Lack of transport         | j. Long waiting times             |
| e. Weather                   | k. Other, specify: _____          |
| f. No drugs at referral site |                                   |

11. "In the last three months have you had a child under five years of age referred to another facility (provider)?"

1. Yes

2. No → (If "NO"—GO TO 12)

88. Don't remember → (If "DON'T REMEMBER"—GO TO 12)

11.1 "At that time were you able to take your child to that facility (provider)?"

1. Yes → (If "YES"—GO TO 12)

2. No

88. Don't remember → (If "DON'T REMEMBER"—GO TO 12)

11.2 "Why were you not able to take the child to the facility (provider) at that time?"

**(Circle all that apply.)**

- |                              |                                   |
|------------------------------|-----------------------------------|
| a. Non-transport costs       | g. Other children to take care of |
| b. Transport costs           | h. Need permission from husband   |
| c. Distance                  | i. Bad experience there before    |
| d. Lack of transport         | j. Long waiting times             |
| e. Weather                   | k. Other, specify: _____          |
| f. No drugs at referral site |                                   |

12. "How do you feel about the care/treatment <<CHILD>> received today?"

**(Prompt the caretaker.)**

- Very satisfied
- Satisfied
- Somewhat satisfied
- Not satisfied at all
- No opinion

13. "What improvements would you like to see or what else can be done for <<CHILD>>?"

---



---

14. "If your child were referred to another facility, what could be done to make it easier for you to go?"

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Questionnaire code: \_\_\_ / \_\_\_

15. "When you arrive at a hospital with a referral slip, are you usually given priority when you arrive/are you seen sooner?"
1. Yes
  2. No
  88. Don't know

**ASK ONLY OF OUTPATIENT**

14. "If <<CHILD>> does not get better, what will you do?" **(Circle all that apply.)**
- a. Return to this facility
  - b. Go to another facility/provider
  - c. Go to a private clinic/private practitioner
  - d. Go to a traditional healer
  - e. Self-medicate
  - f. Don't know
  - g. Other, specify: \_\_\_\_\_

**Thank you for your cooperation and for your time. Your participation will help the <<COUNTRY>> Ministry of Health to improve care for children in your community.**



Questionnaire code: \_\_\_ / \_\_\_

3. "In <<PREVIOUS MONTH>> how many sick children <5 years of age have you seen?"

**(Check register for that health worker, if possible.)**

First visits \_\_\_\_\_

Re-visits \_\_\_\_\_

**Total** \_\_\_\_\_**(IF "0"—GO TO 4)**

- 3.1 "How many of these sick children did you refer?" \_\_\_\_\_

**(IF "0"—GO TO 4)**

- 3.1.1 "Why did you refer these children?" **(Record ALL responses.)**

Referred child 1: \_\_\_\_\_

Referred child 2: \_\_\_\_\_

Referred child 3: \_\_\_\_\_

Referred child 4: \_\_\_\_\_

Referred child 5: \_\_\_\_\_

Referred child 6: \_\_\_\_\_

Referred child 7: \_\_\_\_\_

Referred child 8: \_\_\_\_\_

Referred child 9: \_\_\_\_\_

Referred child 10: \_\_\_\_\_

- 3.1.2 "Of the children that you referred how many did you give a referral slip to?" \_\_\_\_\_

- 3.1.3 "Of the children you referred, how many did you or someone from here accompany?" (number) \_\_\_\_\_

- 3.1.4 "Were there situations when the caretaker told you s/he could not go?"

1. Yes "HOW MANY?" \_\_\_\_\_

2. No **→ (IF "NO"—GO TO 4)**3. Don't remember **→ (IF "DON'T REMEMBER"—GO TO 4)**

3.1.4.1 "What did you do in those situations?" \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4. "To what facility do you usually refer cases?" \_\_\_\_\_

5. "What is your opinion of the care provided at the referral site?" **(Prompt the health provider.)**

- Excellent
- Good
- Poor
- Very poor
- No opinion

6. "Does this facility have its own functional ambulance available for referral cases?"

- Yes **→ (IF "YES"—GO TO 7)**
- No

- 6.1. "What other types of transportation are available for referral?" **(Circle all that apply.)**
- |                     |                          |
|---------------------|--------------------------|
| a. Bus/minibus      | e. Motorbike             |
| b. Facility vehicle | f. Boat                  |
| c. Taxi             | g. Bicycle               |
| d. Private car      | h. Other, specify: _____ |
7. "In your opinion, how is it to get to the referral facility from here?" **(Prompt the health provider.)**
- Easy
  - Possible
  - Difficult
  - Impossible
8. "Does this facility have a means of communication?"
- Yes
  - No **—————> (IF "NO"—GO TO 9)**
- 8.1 *If "Yes,"* What type of communication is available? **(Circle all that apply.)**
- Phone
  - Motorola
  - Fax
  - Other, specify: \_\_\_\_\_
- 8.2 "Do you routinely use this means of communication to alert the next level of care when a referral is made?"
- Yes
  - No
  88. Don't know
9. If you were to refer 10 children, how many of them do you think will actually go to the referral facility?"
- (number) \_\_\_\_\_
10. "What instructions do you give the caretaker when the child is referred to assure that s/he will go to the referral facility?" **(Circle all that apply. PROBE: Is there anything more?)**
- |  |                                     |
|--|-------------------------------------|
| a. Name and location of facility           | f. Tell mother to keep child warm   |
| b. Who to contact at the referral facility | g. Start treatment                  |
| c. When to go                              | h. Continue feeding (breastfeeding) |
| d. Emphasize the urgency of the referral   | i. Other, specify: _____            |
| e. General counseling                      |                                     |
11. "In your opinion, what are the reasons why referred cases sometimes do not make it to the facility?" **(Circle all that apply. PROBE: Are there any other reasons? If "Cost," ask about type of costs.)**
- |  |                                   |
|--|-----------------------------------|
| a. Cost of transport                         | g. Weather                        |
| b. Cost of medical care at the referral site | h. Other children to take care of |
| c. Long waiting lines at referral site       | i. Need permission from husband   |
| d. Perceived poor care at referral site      | j. No opinion                     |
| e. Problems with transportation              | k. Fear of the hospital           |
| f. Poor treatment by health workers          | l. Other, specify: _____          |

Questionnaire code: \_\_\_ / \_\_\_

12. "When a caretaker cannot comply with the referral, what do you think s/he will do?"
- Child is treated in same facility
  - Child is taken to a private clinic/private practitioner
  - Child is taken to a traditional healer
  - Child is taken to a religious leader
  - Caretaker treats at home
  - Don't know
  - Other: \_\_\_\_\_
13. "Are there conditions that currently require referral that you think should be handled in this facility?"
- Yes, "Which ones?": \_\_\_\_\_
  - No
  - Don't know
14. "How frequently do you receive counter-referral/feedback slips for the children you refer?" **(Prompt the health provider.)**
- Always
  - Often
  - Sometimes
  - Never
15. "To your knowledge, are children who arrive with a referral slip at the referral facility given priority in the OPD?"
- Yes
  - No
  - Don't know
16. "In your opinion, what needs to be done to improve referral?" **(Circle all that apply.)**
- |  |                                   |
|--|-----------------------------------|
| a. Provide feedback to referring facility  | f. Priority for referral patients |
| b. More training                           | g. Use of referral slips          |
| c. Improved transportation                 | h. Improved counseling            |
| d. Improved communication                  | i. Other, specify: _____          |
| e. Reduced medical costs at referral sites |                                   |
17. "Which of the following functions do you or someone else in this health facility **have the ability** to perform?" **(Check all.)**
- |  |         |        |
|--|---------|--------|
| 17.1 Prescribe and administer quinine                    | (1) Yes | (2) No |
| 17.2 Prescribe and administer diazepam                   | (1) Yes | (2) No |
| 17.3 Prescribe and administer injectable chloramphenicol | (1) Yes | (2) No |
| 17.4 Administer IM injections                            | (1) Yes | (2) No |
| 17.5 Administer IV injections                            | (1) Yes | (2) No |
| 17.6 Administer IV fluids                                | (1) Yes | (2) No |
| 17.7 Read a blood slide for malarial parasites           | (1) Yes | (2) No |
| 17.8 Perform a lumbar puncture                           | (1) Yes | (2) No |
| 17.9 Administer nasal suction                            | (1) Yes | (2) No |
| 17.10 Administer oxygen                                  | (1) Yes | (2) No |

Questionnaire code: \_\_\_ / \_\_\_

- |  |   |         |        |
|--|---|---------|--------|
| 17.11  | Transfuse blood                         | (1) Yes | (2) No |
| 17.12  | Give intraosseous fluids (IV in bone)   | (1) Yes | (2) No |
| 17.13  | Pass a nasogastric tube                 | (1) Yes | (2) No |
| 17.14  | Give food or fluids by nasogastric tube | (1) Yes | (2) No |
| 17.15  | Incise abscesses                        | (1) Yes | (2) No |
| 18. "Which of the following materials are available in the facility?"  |   |         |        |
| <b><i>(Check all yourself! —Should be pediatric size.</i></b>          |   |         |        |
| <b><i>One ampule/vial = "Yes." Check for drugs at dispensary.)</i></b> |   |         |        |
| 18.1   | Salter scale                            | (1) Yes | (2) No |
| 18.2   | Infantometer (toddler scale)            | (1) Yes | (2) No |
| 18.3   | Thermometer                             | (1) Yes | (2) No |
| 18.4   | Suction pump                            | (1) Yes | (2) No |
| 18.5   | Oxygen cylinders                        | (1) Yes | (2) No |
| 18.6   | Oxygen concentrators                    | (1) Yes | (2) No |
| 18.7   | Refrigerator for the clinic             | (1) Yes | (2) No |
| 18.8   | Refrigerator for EPI                    | (1) Yes | (2) No |
| 18.9   | Suction catheters                       | (1) Yes | (2) No |
| 18.10  | IV administration sets                  | (1) Yes | (2) No |
| 18.11  | IV canulas                              | (1) Yes | (2) No |
| 18.12  | Blood bank                              | (1) Yes | (2) No |
| 18.13  | Blood administration sets               | (1) Yes | (2) No |
| 18.14  | Microscope                              | (1) Yes | (2) No |
| 18.15  | Slides for blood smears                 | (1) Yes | (2) No |
| 18.16  | Syringes (2 cc)                         | (1) Yes | (2) No |
| 18.17  | Needles                                 | (1) Yes | (2) No |
| 18.18  | Lumbar puncture needle                  | (1) Yes | (2) No |
| 18.19  | Stains for blood film (giemsa, gram)    | (1) Yes | (2) No |
| 18.20  | Steam inhalation machine                | (1) Yes | (2) No |
| 18.21  | Nasal canulas                           | (1) Yes | (2) No |
| 18.22  | NG tube                                 | (1) Yes | (2) No |
| 18.23  | Ambu bag                                | (1) Yes | (2) No |
| 18.24  | IV fluids                               | (1) Yes | (2) No |
| 18.25  | 50% glucose                             | (1) Yes | (2) No |
| 18.26  | IV diazepam                             | (1) Yes | (2) No |
| 18.27  | IV paraldehyde                          | (1) Yes | (2) No |
| 18.28  | IV chloramphenicol                      | (1) Yes | (2) No |
| 18.29  | IM benzatin penicillin                  | (1) Yes | (2) No |
| 18.30  | Crystalline penicillin                  | (1) Yes | (2) No |
| 18.31  | IV gentamicin                           | (1) Yes | (2) No |
| 18.32  | IV quinine                              | (1) Yes | (2) No |
| 18.33  | HIV test kit (A and B)                  | (1) Yes | (2) No |
| 18.34  | Referral slips                          | (1) Yes | (2) No |



Questionnaire code: \_\_\_ / \_\_\_

3.1 "How many of these children were referred by an outside provider?" \_\_\_\_\_

**(IF "0"—GO TO 4)**

3.1.1 "How many of the children were referred by:

- a. An MOH facility \_\_\_\_\_
- b. NGO facility \_\_\_\_\_
- c. Private practitioner \_\_\_\_\_
- d. Community-based provider \_\_\_\_\_
- e. Traditional healer \_\_\_\_\_
- f. Don't know \_\_\_\_\_
- g. Other, specify: \_\_\_\_\_

3.1.2 "How many of the referred children were brought with a referral slip?" \_\_\_\_\_

3.1.3 "How many of the referred children were accompanied here by a health provider?"  
(number) \_\_\_\_\_

3.1.4 "What were the classifications/diagnosis of all the referred children?"

**(classification by current provider)**

Referred Child 1: \_\_\_\_\_

Referred Child 2: \_\_\_\_\_

Referred Child 3: \_\_\_\_\_

Referred Child 4: \_\_\_\_\_

Referred Child 5: \_\_\_\_\_

Referred Child 6: \_\_\_\_\_

Referred Child 7: \_\_\_\_\_

Referred Child 8: \_\_\_\_\_

Referred Child 9: \_\_\_\_\_

Referred Child 10: \_\_\_\_\_

3.1.5 "How many of the referred children you saw (with an IMCI classification)  
were eventually admitted here?" (number) \_\_\_\_\_**(Emergency or ward = Admission)**4. "In your opinion, what are the reasons why referred cases sometimes do not make it to this facility?" **(Circle all that apply. PROBE: Is there any other reason?)**

- a. Cost of transport
- b. Cost of medical care at the referral site
- c. Long waiting lines at referral site
- d. Perceived poor care at referral site
- e. Problems with transportation
- f. Poor treatment by health workers
- g. Weather
- h. Other children to take care of
- i. Need permission from husband
- j. No opinion
- k. Fear of the hospital
- i. Other, specify: \_\_\_\_\_

Questionnaire code: \_\_\_ / \_\_\_

5. "In your opinion, the referrals of children under five you receive from health centers or other hospitals are mostly: (**Prompt the health worker.**) (**according to classification/ diagnosis**)
- Correctly referred
  - Sometimes correct/incorrect
  - Incorrectly referred
  - No opinion."
6. "Do you usually fill out counter-referral/feedback slips for children that are referred to you?"
- Yes
  - No
7. "To your knowledge, are referrals of children under five from HP/HC given priority in the OPD?"
- Yes
  - No
  88. Don't know
8. "Are there referral classifications that you think don't need to be referred and could be treated locally?"
- Yes "Which ones and why?" \_\_\_\_\_
  - No
  88. Don't know
9. "In your opinion what needs to be done to improve referral?"
- 
10. "Which of the following functions do you or someone in this health facility **have the ability** to perform?"
- |  |         |        |
|--|---------|--------|
| 10.1 Prescribe and administer quinine                    | (1) Yes | (2) No |
| 10.2 Prescribe and administer diazepam                   | (1) Yes | (2) No |
| 10.3 Prescribe and administer injectable chloramphenicol | (1) Yes | (2) No |
| 10.4 Administer IM injections                            | (1) Yes | (2) No |
| 10.5 Administer IV injections                            | (1) Yes | (2) No |
| 10.6 Administer IV fluids                                | (1) Yes | (2) No |
| 10.7 Read a blood slide for malarial parasites           | (1) Yes | (2) No |
| 10.8 Perform a lumbar puncture                           | (1) Yes | (2) No |
| 10.9 Administer nasal suction                            | (1) Yes | (2) No |
| 10.10 Administer oxygen                                  | (1) Yes | (2) No |
| 10.11 Transfuse blood                                    | (1) Yes | (2) No |
| 10.12 Give intraosseous fluids                           | (1) Yes | (2) No |
| 10.13 Pass a nasogastric tube                            | (1) Yes | (2) No |
| 10.14 Give food or fluids by nasogastric tube            | (1) Yes | (2) No |

Questionnaire code: \_\_\_ / \_\_\_

11. "Which of the following materials are available in the facility?"

**(Check all—Should be pediatric size. Note: one ampule/vial = Yes.)**

- |  |         |        |
|--|---------|--------|
| 11.1 Salter scale                          | (1) Yes | (2) No |
| 11.2 Infantometer (toddler scale)          | (1) Yes | (2) No |
| 11.3 Thermometer                           | (1) Yes | (2) No |
| 11.4 Suction pump                          | (1) Yes | (2) No |
| 11.5 Oxygen cylinders                      | (1) Yes | (2) No |
| 11.6 Oxygen concentrators                  | (1) Yes | (2) No |
| 11.7 Refrigerator for the hospital         | (1) Yes | (2) No |
| 11.8 Refrigerator for EPI                  | (1) Yes | (2) No |
| 11.9 Suction catheters                     | (1) Yes | (2) No |
| 11.10 IV administration sets               | (1) Yes | (2) No |
| 11.11 IV canulas                           | (1) Yes | (2) No |
| 11.12 Blood bank                           | (1) Yes | (2) No |
| 11.13 Blood administration sets            | (1) Yes | (2) No |
| 11.14 Microscope                           | (1) Yes | (2) No |
| 11.15 Slides for blood smears              | (1) Yes | (2) No |
| 11.16 Syringes (2 cc)                      | (1) Yes | (2) No |
| 11.17 Needles                              | (1) Yes | (2) No |
| 11.18 Lumbar puncture needle               | (1) Yes | (2) No |
| 11.19 Stains for blood film (giemsa, gram) | (1) Yes | (2) No |
| 11.20 Steam inhalation machine             | (1) Yes | (2) No |
| 11.21 Nasal canulas                        | (1) Yes | (2) No |
| 11.22 NG tube                              | (1) Yes | (2) No |
| 11.23 Ambu bag                             | (1) Yes | (2) No |
| 11.24 IV fluids                            | (1) Yes | (2) No |
| 11.25 50% glucose                          | (1) Yes | (2) No |
| 11.26 IV diazepam                          | (1) Yes | (2) No |
| 11.27 IV paraldehyde                       | (1) Yes | (2) No |
| 11.28 IV chloramphenicol                   | (1) Yes | (2) No |
| 11.29 IM benzatin penicillin               | (1) Yes | (2) No |
| 11.30 Crystalline penicillin               | (1) Yes | (2) No |
| 11.31 IV gentamicin                        | (1) Yes | (2) No |
| 11.32 IV quinine                           | (1) Yes | (2) No |
| 11.33 HIV test kit (A and B)               | (1) Yes | (2) No |
| 11.34 Referral slips                       | (1) Yes | (2) No |

**Thank you for your participation!**

## Instrument 5

### Focus Group Discussion Guide

1. “What are the common illnesses that affect children (under 5 years) in this community? Which ones are the most dangerous for young children?”
2. “How do you determine that your child (under 5 years) is seriously ill? What signs do you look for?”
3. “What do you do when your child (under 5 years) is seriously ill?” If care-seeking is mentioned, ask, “Where do you usually seek treatment?”
4. “What happens if the child does not get better after the first treatment?”
5. “If your sick child is referred by a health worker to another facility, where would this normally be **(name the facility, hospital, or clinic)**? Do you have any experiences at this facility to share?”
6. “What would deter you from taking your child to the hospital **(state the name)**?”
  - Staff behavior (be specific)
  - Quality of facility (long lines, availability of drugs, etc.)
  - Distance (time, availability of transport)
  - Cost of treatment
  - Cost of transport
  - Influence of spouse, family members, friends
  - Beliefs
7. “If you need to take your sick child to the hospital **(state name)**, what could be done to make this easier for you?” Ask about what can be done at the referring facility, as well as at the referral site.

## Ghana Training Curriculum for Surveyors

<i>Day</i>		<i>Activities</i>	<i>Materials and Supplies</i>
1	Morning	<p><b>Opening</b></p> <ul style="list-style-type: none"> <li>■ Opening remarks</li> <li>■ Introduction of participants</li> <li>■ Administrative information</li> </ul> <p><b>General information</b></p> <ul style="list-style-type: none"> <li>■ Purpose of the study</li> <li>■ Training objectives</li> <li>■ Referral primer</li> <li>■ Study protocol and techniques</li> </ul> <p><b>The IMCI strategy</b></p> <ul style="list-style-type: none"> <li>■ What is IMCI</li> <li>■ Global review</li> <li>■ The IMCI guidelines: Causes for referral</li> </ul> <p><b>Where are we?</b></p>	<p><b>Audiovisual equipment</b></p> <p>Overhead projector (1) Transparencies (1 box) PowerPoint projector (1) Electrical connections for projector Small printer (1) Printer paper (1 ream) IMCI video (1) TV (1) VCR (1) Flipchart (1) Masking tape (1) Color markers (1 set)</p> <p><b>Surveyor materials</b></p> <p>Clipboards Pocket calculators Copies of instruments Pencils Pencil sharpener Notebook Erasers IMCI chart booklet OPD/Child health card Registers Informed consent card Surveyor guidelines Letter of introduction List of diagnostic codes Schedule of activities and logistical plan Bag for carrying surveys Box for storing surveys Envelopes for surveys</p> <p><b>Other materials</b></p> <p>Reliability forms IMCI wall charts Supplies for two tea breaks a day List of facilities to be surveyed</p>
	Afternoon	<p><b>Instrument 1: Record Review (All Facilities)</b></p> <ul style="list-style-type: none"> <li>■ Establishment of rules</li> <li>■ Review</li> <li>■ Reliability-checking</li> </ul> <p><b>Preparation for practice</b></p> <ul style="list-style-type: none"> <li>■ Work in clinic</li> <li>■ Informed consent</li> </ul> <p><b>Where are we?</b></p>	
2	Morning	<b>Morning practice in health center</b>	

<b>Training Curriculum for Surveyors (cont'd)</b>			
<i>Day</i>		<i>Activities</i>	<i>Materials and Supplies</i>
2	Afternoon	Debrief on morning practice <b>Instrument 2: Caretaker Interview (Outpatient/Inpatient)</b> ■ Review ■ Role play ■ Translation Reliability-checking Preparation for practice Where are we?	
3	Morning	Morning practice in health center	
	Afternoon	Debrief on morning practice <b>Instrument 3: Health Provider Interview (Outpatient–Referring Facility)</b> ■ Review ■ Role play ■ Reliability-checking <b>Instrument 4: Health Provider Interview (Outpatient–Referral Site)</b> ■ Review ■ Role play Role play Where are we?	
4	Morning	Morning practice in health center	
	Afternoon	Debrief on morning practice Review Instrument 2 translation Review Instruments 1, 2, 3, and 4 Team practice Final list of rules Planning the logistics Team supervisors' meeting Where are we?	
5	Morning	Teams pick-up field materials and instruments	

## Sample Informed Consent Letter

Researcher: <<COUNTRY>> Ministry of Health and <<PROJECT NAME>>

Local Contact Information: <<INSERT NAME>>

Address: <<INSERT>>

Phone: <<INSERT>>

**Introduction:** You are invited to take part in a research study. Before you decide to be a part of the study, I will explain the purpose and the benefits. I will answer any questions you may have. Your decision to participate is your choice.

**Purpose:** The Ministry of Health and the <<INSERT>> project are carrying out a research study to look at health care issues for children. The results of the study will be used to improve health services in your community.

**Procedures:** We would like to ask you some questions about your child's illness and how you are caring for your child. These questions shouldn't take more than 20 minutes of your time.

**Risks and Benefits:** Answering these questions should not be overly upsetting, but you are free to not answer any of the questions. Although your child will not benefit now, your participation will help improve health care services in your community. There is no payment to you or cost for you to participate. You may choose to stop this study at any time.

**Confidentiality:** No personal information will appear in any study reports. The summary report will be shared with the Ministry of Health and others. Your individual answers will not be shared outside of the research team.

You may ask questions at any time about the study. Your concerns are important to me; please contact me at any time at the address/phone number listed above.

Now that I have explained the purpose of the study to you, and your questions have been answered, if you agree to participate, I will sign the bottom of this form to confirm your participation.

**Investigator Statement:** I certify that I have explained the research study to the above individual, including the purpose, the procedures, the possible risks, and the potential benefits associated with participation in this research study. Any questions raised have been answered to the individual's satisfaction.

Surveyor (print name) \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Witness (print name) \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_



## Ghana Data Entry Screens

**Ghana Health Service (GHS)  
Referral Study  
January 2003**

**Instrument 1 - Record Review**

Form 1 General Info

Facility Code  Surveyor No.  Date  Facility Type  Facility Name

Person in charge  District  Sub-district

Population  Nearest Referral Facility  OD  Estimate Distance

Estimate Time  Mode of Transport 1  Mode of Transport 2

---

Data Source and Records

Data Source 1  Data Source 2  Data Source 3

No. <5 seen in Jan  Feb  March  April  May  June

July  Aug  Sept  Oct  Nov  Dec  Total seen

No. Referred in Jan  Ref Feb  Ref March  Ref April  Ref May

Ref June  Ref July  Ref Aug  Ref Sept  Ref Oct  Ref Nov

Ref Dec  Ref Total

Cases

Child No.  Age months  Age Days  Child sex  Referral date

Ref Cause 1  Ref Cause 2  Ref Cause 3

Ref facility type  Ref Facility Name  Comply Y/N  Comply Date

Arrive with Slip  Diagnosis 1  Diagnosis 2  Admitted

Second Referral  Sec Ref Cause 1  Sec Ref Cause 2

Sec Ref Cause 3  Second Ref to  Sec Ref Comply Y/N

Sec Ref Date  Sec Ref Slip

No. Days Passed

**Instrument 2 - Caretaker Interview**

**Form 2 General Info**

Questionnaire No.  Surveyor No.  Date  Facility Type

Facility Code  Facility Name  District  Sub-district

**Child Info**

Child's Name  Child Age Months  Child Age Days  Child Sex

Village  District address  Sub-district address

**Caretaker Info**

Caretaker name  Mother  Father  Relative  Other

Other specify  Both parents

**Presenting Complaint**

a. Diarrhoea/dehydration  b. Bloody stool  c. Fever  d. Convulsions  e. Fast breathing

f. Lethargy  g. Not eating/drinking  h. Vomiting  i. Vomiting everything  j. Anemia

k. Measles  l. ear problem  Other complaint  Other complaint specify

Child hospitalized?  How many days?

**C1 - 2.1 Where and Days**

C1. How far back?  C2. Somewhere else?  C2.1a. Hospital  C2.1a. Days back

C2.1b. Health Center-MOH  C2.1b. Days  C2.1c. Community Health Nurse  C2.1c. Days

C2.1d. Private practitioner  C2.1d. Days  C2.1e. Community agent  C2.1e. Days

C2.1f. NGO  C2.1f. Days  C2.1g. Drug vendor  C2.1g. Days

C2.1h. Religious leader  C2.1h. Days  C2.1i. Traditional healer  C2.1i. Days

C2.1j. Other  C2.1j. Other specify  C2.1j. Days

**C2.2 - 2.3 Provider Referral**

C2.2 Any provider refer here?  C2.2 Which provider?  C2.2.1 When?

C2.3 Given referral slip?  C2.3.1 Give slip to HW?  C2.3.1 Why not?

**C3-5 Transportation**

C3a. Bus/mini-bus  C3b. Ambulance  C3c. Taxi  C3d. Private car  C3e. Motorbike

C3f. Walked  C3g. Animal/cart  C3h. Boat  C3i. Bicycle  C3j. Other

C3j. Other specify  C4. How long?  C5a. transportation

C5b. Lodging/food  C5c. Services  C5. Total Cedis

C5.1 How money gathered?

C6 - 7 Reason to Choose Facility							
C6. How much time waiting?	<input type="checkbox"/>	C7a. Convenience	<input type="checkbox"/>	C7b. Trust	<input type="checkbox"/>	C7c. Cost	<input type="checkbox"/>
C7d. Better care	<input type="checkbox"/>	C7e. Always come here	<input type="checkbox"/>	C7f. Closest facility	<input type="checkbox"/>	C7g. Doctors here	<input type="checkbox"/>
C7h. Instructed	<input type="checkbox"/>	C7i. Child not improved	<input type="checkbox"/>	C7j. Drugs here	<input type="checkbox"/>	C7k. Other	<input type="checkbox"/>
C7k. Other specify	<input type="text"/>						
C8 Other Providers or Facilities							
C8. Closer providers?	<input type="checkbox"/>	C8.1a. Hospital	<input type="checkbox"/>	C8.1b. Health Center	<input type="checkbox"/>	C8.1c. NGO	<input type="checkbox"/>
C8.1d. Private practitioner	<input type="checkbox"/>	C8.1e. Community RW	<input type="checkbox"/>	C8.1f. Traditional healer	<input type="checkbox"/>		
C8.1g. Drug seller	<input type="checkbox"/>	C8.1h. Religious leader	<input type="checkbox"/>	C8.1i. Other	<input type="checkbox"/>	C8.1i. Other specify	<input type="text"/>
C8.2 Time to closest provider	<input type="text"/>						
C9 Diagnosis							
C9. Referred today?	<input type="checkbox"/>	C9.1a. Diarrhoea	<input type="checkbox"/>	C9.1b. Vomiting	<input type="checkbox"/>	C9.1c. Fever	<input type="checkbox"/>
						C9.1d. Pneumonia	<input type="checkbox"/>
C9.1e. Convulsions	<input type="checkbox"/>	C9.1f. Lethargy	<input type="checkbox"/>	C9.1g. Vomit everything	<input type="checkbox"/>	C9.1h. Not eating/drinking	<input type="checkbox"/>
C9.1i. Anemia	<input type="checkbox"/>	C9.1j. Measles	<input type="checkbox"/>	C9.1k. Ear problem	<input type="checkbox"/>	C9.1l. Other	<input type="checkbox"/>
						C9.1l. Other specify	<input type="text"/>
C9.1m. Wasn't told	<input type="checkbox"/>	C9.1n. Can't remember	<input type="checkbox"/>				
C9.2 Where referred							
C9.2a. Health center	<input type="checkbox"/>	C9.2b. District hospital	<input type="checkbox"/>	C9.2c. Regional hospital	<input type="checkbox"/>	C9.2d. Private clinic	<input type="checkbox"/>
C9.2e. Teaching hospital	<input type="checkbox"/>	C9.2f. Other	<input type="checkbox"/>	C9.2f. Other specify	<input type="text"/>		

C9.3-C9.5						
C9.3 Going to referral site?	<input type="checkbox"/>	C9.4 Is referral necessary?	<input type="checkbox"/>	C9.5 Able to take today?	<input type="checkbox"/>	
C9.5.1a. Non-transport costs	<input type="checkbox"/>	C9.5.1b. Transport costs	<input type="checkbox"/>	C9.5.1c. Distance	<input type="checkbox"/>	
C9.5.1d. Lack of transport	<input type="checkbox"/>	C9.5.1e. Weather	<input type="checkbox"/>	C9.5.1f. No drugs at site	<input type="checkbox"/>	
				C9.5.1g. Other children	<input type="checkbox"/>	
C9.5.1h. Need permission	<input type="checkbox"/>	C9.5.1i. Bad experience	<input type="checkbox"/>	C9.5.1j. Long waiting	<input type="checkbox"/>	
C9.5.1k. Other	<input type="checkbox"/>	C9.5.1k. Other specify	<input type="text"/>		C9end	<input type="checkbox"/>
C10						
C10 Able to take child now?	<input type="checkbox"/>	C10.1a. Non-transport costs	<input type="checkbox"/>	C10.1b. Transport costs	<input type="checkbox"/>	
C10.1c. Distance	<input type="checkbox"/>	C10.1d. Lack of transport	<input type="checkbox"/>	C10.1e. Weather	<input type="checkbox"/>	
C10.1f. No drugs	<input type="checkbox"/>					
C10.1g. Other children	<input type="checkbox"/>	C10.1h. Need permission	<input type="checkbox"/>	C10.1i. Bad experience	<input type="checkbox"/>	
				C10.1j. Long wait	<input type="checkbox"/>	
C10.1k. Other	<input type="checkbox"/>	C10.1k. Other specify	<input type="text"/>			
C11						
C11. Last three months?	<input type="checkbox"/>	C11.1 Able to take	<input type="checkbox"/>	C11.2a. Non-transport costs	<input type="checkbox"/>	
C11.2b. Transport costs	<input type="checkbox"/>	C11.2c. Distance	<input type="checkbox"/>	C11.2d. Lack of transport	<input type="checkbox"/>	
				C11.2e. Weather	<input type="checkbox"/>	
C11.2f. No drugs	<input type="checkbox"/>	C11.2g. Other children	<input type="checkbox"/>	C11.2h. Need permission	<input type="checkbox"/>	
				C11.2i. Bad experience	<input type="checkbox"/>	
C11.2j. Long wait	<input type="checkbox"/>	C11.2k. Other	<input type="checkbox"/>	C11.2k. Other specify	<input type="text"/>	

C12-13			
C12. Feel about care today?	<input type="text"/>	C13. Improvements 1	<input type="text"/>
C13. Improvements 2	<input type="text"/>	C13. Improvements 3	<input type="text"/>
C13. Improvements 4	<input type="text"/>	C13. Improvements 5	<input type="text"/>
C14			
C14a. Return to this facility	<input type="checkbox"/>	C14b. Another facility	<input type="checkbox"/>
C14c. Private clinic	<input type="checkbox"/>	C14d. Traditional healer	<input type="checkbox"/>
C14e. Self-medicate	<input type="checkbox"/>	C14f. Don't know	<input type="checkbox"/>
C14g. Other	<input type="checkbox"/>	C14g. Other specify	<input type="text"/>

**Instrument 3 - Health Provider Interview (Outpatient - Referring Facility)**

Form 3 Gen Info

Questionnaire code  Surveyor No.  Date  Facility type  Facility code

Facility Name  District  Sub-district

HW type

a. Medical Officer  b. Professional nurse  c. Medical assistant

d. Auxiliary nurse  e. CHO  f. Other  ff. Other specify

HP1 - HP3

HP1. IMCI trained?  HP1.1 How far back trained?  HP1.2 Follow-up?

HP2. How long here with <5?  HP2.1 Supervision in 6 months?  HP3. First visits

HP3. Re-visits  HP3. Total visits  HP3.1 How many referred?

HP3.1.2 Referral slip no.  HP3.1.3 Accompany?  HP3.1.4 Could not go?

HP3.1.4 How many?  HP3.1.4.1 What did you do?

HP4-HP7

HP4. Referral facility  HP5. Opinion of care at ref site?

HP6. Ambulance available?  HP6.1a. Bus/minibus  HP6.1b. Facility vehicle  HP6.1c. Taxi

HP6.1d. Private car  HP6.1e. Motorbike  HP6.1f. Boat  HP6.1g. Bicycle

HP6.1h. Other  HP6.1h. Other specify  HP7. How is it to get to referral site?

HP8 Communication Means

HP8. Communication means?  HP8.1a. phone  HP8.1b. Motorola  HP8.1c. fax

HP8.1d. Other  HP8.1d. Other specify

HP9 - HP10

HP9. Refer 10 children  HP10a. Name and location  HP10b. Who to contact

HP10c. When to go  HP10d. Emphasize urgency  HP10e. Counseling

HP10f. Keep warm  HP10g. Start treatment  HP10h. Continue Feeding  HP10i. Other

HP10i. Other specify

HP11

HP11a. Transport cost  HP11b. Cost of Medical Care  HP11c. Long wait  HP11d. Poor care

HP11e. Transportation problems  HP11f. Weather  HP11g. Other children  HP11h. Need permission

HP11i. No opinion  HP11j. Other  HP11j. Other specify

HP12			
HP12a. Treated in same facility	<input type="checkbox"/>	HP12b. Private clinic	<input type="checkbox"/>
HP12c. Traditional healer	<input type="checkbox"/>	HP12d. Religious leader	<input type="checkbox"/>
HP12e. Treat at home	<input type="checkbox"/>	HP12f. Don't know	<input type="checkbox"/>
HP12g. Other	<input type="checkbox"/>	HP12g. Other specify _____	
HP13-HP15			
HP13. Conditions Req Ref	<input type="checkbox"/>	HP13. Which ones 1?	_____
HP13. Which ones 2?	_____	HP13. Which ones 3?	_____
HP14. Feedback slips?	<input type="checkbox"/>	HP15. Priority given?	<input type="checkbox"/>
HP16			
HP16a. Provide feedback	<input type="checkbox"/>	HP16b. More training	<input type="checkbox"/>
HP16c. Improve transportation	<input type="checkbox"/>	HP16d. Improve communication	<input type="checkbox"/>
HP16e. Reduce Medical Costs	<input type="checkbox"/>	HP16f. Priority for ref	<input type="checkbox"/>
HP16g. Referral slips	<input type="checkbox"/>	HP16h. Improved counseling	<input type="checkbox"/>
HP16i. Other	<input type="checkbox"/>	HP16i. Other specify _____	
HP17 Have Ability			
HP17.1 Quinine	<input type="checkbox"/>	HP17.2 Diazepam	<input type="checkbox"/>
HP17.3 Chloramphenicol	<input type="checkbox"/>	HP17.4 IM injections	<input type="checkbox"/>
HP17.5 IV Injections	<input type="checkbox"/>	HP17.6 IV Fluids	<input type="checkbox"/>
HP17.7 Blood slide	<input type="checkbox"/>	HP17.8 Lumbar puncture	<input type="checkbox"/>
HP17.9 Nasal suction	<input type="checkbox"/>	HP17.10 Oxygen	<input type="checkbox"/>
HP17.11 Transfuse blood	<input type="checkbox"/>	HP17.12 Intraosseous fluids	<input type="checkbox"/>
HP17.13 Nasogastric tube	<input type="checkbox"/>	HP17.14 Give food by NG tube	<input type="checkbox"/>
HP17.15 Incise abscesses	<input type="checkbox"/>		

HP18 Materials			
HP18.1 Salter scale	<input type="checkbox"/>	HP18.2 Infantometer	<input type="checkbox"/>
HP18.3 Thermometer	<input type="checkbox"/>	HP18.4 Suction pump	<input type="checkbox"/>
HP18.5 Oxygen cylinders	<input type="checkbox"/>	HP18.6 Clinic Refrigerator	<input type="checkbox"/>
HP18.7 EPI Refrigerator	<input type="checkbox"/>	HP18.8 Suction catheters	<input type="checkbox"/>
HP18.9 IV Admin sets	<input type="checkbox"/>	HP18.10 IV Canulas	<input type="checkbox"/>
HP18.11 Blood bank	<input type="checkbox"/>	HP18.12 Blood Admin Sets	<input type="checkbox"/>
HP18.13 Microscope	<input type="checkbox"/>	HP18.14 Slides	<input type="checkbox"/>
HP18.15 Syringes	<input type="checkbox"/>	HP18.16 Needles	<input type="checkbox"/>
HP18.17 Lumbar needle	<input type="checkbox"/>	HP18.18 Stains	<input type="checkbox"/>
HP18.19 Steam Inhalation	<input type="checkbox"/>	HP18.20 Nasal Canulas	<input type="checkbox"/>
HP18.21 NG tube	<input type="checkbox"/>	HP18.22 Ambu bag	<input type="checkbox"/>
HP18.23 IV Fluids	<input type="checkbox"/>	HP18.24 Glucose 50%	<input type="checkbox"/>
HP18.25 IV Diazepam	<input type="checkbox"/>	HP18.26 IV Chloramphenicol	<input type="checkbox"/>
HP18.27 IM Benz Penicillin	<input type="checkbox"/>	HP18.28 Crystalline Penicillin	<input type="checkbox"/>
HP18.29 IV Gentamicin	<input type="checkbox"/>	HP18.30 IV Quinine	<input type="checkbox"/>
HP18.31 HIV test kit	<input type="checkbox"/>	HP18.32 Referral slips	<input type="checkbox"/>

HP3.1.1 Child Number	<input type="checkbox"/>	Form3 facility type	<input type="checkbox"/>	Form3 Qno	<input type="checkbox"/>		
HP3.1.1a. Diarrhea	<input type="checkbox"/>	HP3.1.1b. Pneumonia	<input type="checkbox"/>	HP3.1.1c. Dehydration	<input type="checkbox"/>		
HP3.1.1d. Severe cough	<input type="checkbox"/>	HP3.1.1e. Bloody stool	<input type="checkbox"/>	HP3.1.1f. Convulsions	<input type="checkbox"/>		
HP3.1.1g. Fever	<input type="checkbox"/>	HP3.1.1h. Malaria	<input type="checkbox"/>	HP3.1.1i. Lethargy	<input type="checkbox"/>	HP3.1.1j. Vomiting	<input type="checkbox"/>
HP3.1.1k. Measles	<input type="checkbox"/>	HP3.1.1l. Anemia	<input type="checkbox"/>	HP3.1.1m. Severe Anemia	<input type="checkbox"/>		
HP3.1.1n. Malnutrition	<input type="checkbox"/>	HP3.1.1o. Ear problem	<input type="checkbox"/>	HP3.1.1p. Sepsis	<input type="checkbox"/>		
HP3.1.1q. Physical injury	<input type="checkbox"/>	HP3.1.1r. Infection in urethra	<input type="checkbox"/>				

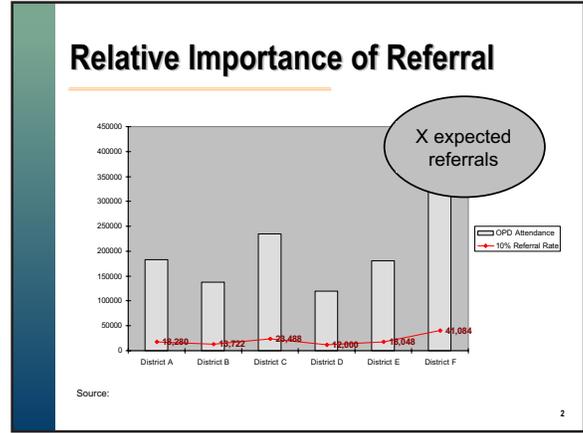
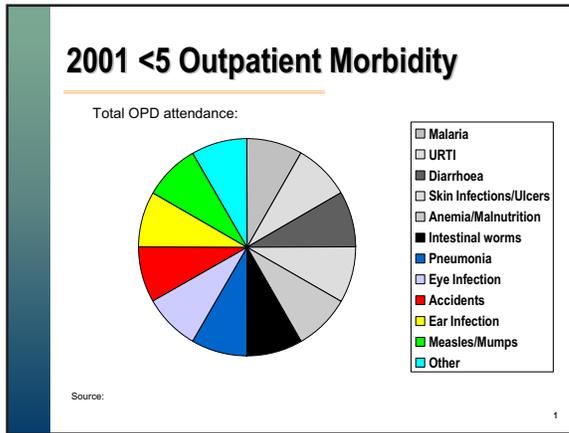
Instrument 4 - Health Provider Interview (Outpatient at Referral Site)			
Form 4 General Info			
Questionnaire code	Facility Code	Surveyor No.	Date
Facility type	Facility name	District	Sub-district
HW type			
a. Medical Officer	b. Professional nurse	c. Nurse auxiliary	d. Medical assistant
e. CHO	f. Other	f. Other specify	
RS1-RS3			
RS1. IMCI trained?	RS1.1 How long ago?	RS1.2 Follow-up	RS2. How long with <5?
RS2.1 Supervision last 6 months?	RS3. How many children seen?		
RS3.1 How many referred?	RS3.1.a. MOH facility	RS3.1.b. NGO facility	
RS3.1.c. Private practitioner	RS3.1.d. Community provider	RS3.1.e. Traditional healer	
RS3.1.f. Don't know	RS3.1.g. Other	RS3.1.g. Other specify	
RS3.1.2 Referral slip no.	RS3.1.3 Accompanied	RS3.1.5 How many admitted?	
RS4			
RS4a. Costs	RS4b. Transportation problems	RS4c. Weather	RS4d. Other children
RS4e. Need Permission	RS4f. No opinion	RS4g. Other	RS4g. Other specify
RS5-RS9			
RS5. Opinion on referred	RS6. Feedback slips	RS7. Priority given	
RS8. Any don't need to be referred?	RS9. Improve 1	RS9. Improve 2	
RS9. Improve 3	RS9. Improve 4	RS9. Improve 5	
RS10 Ability			
RS10.1 Quinine	RS10.2 Diazepam	RS10.3 Chloramphenicol	RS10.4 IM Injections
RS10.5 IV Injections	RS10.6 IV Fluids	RS10.7 Blood slide	RS10.8 Lumbar puncture
RS10.9 Nasal suction	RS10.10 Oxygen	RS10.11 Transfuse blood	
RS10.12 Intraosseous fluids	RS10.13 Pass NG tube	RS10.14 Give food by NG tube	
RS10.15 Incise abscesses			

RS11 Materials			
RS11.1 Saltér scale	<input type="checkbox"/>	RS11.2 Infantometer	<input type="checkbox"/>
RS11.3 Thermometer	<input type="checkbox"/>	RS11.4 Suction pump	<input type="checkbox"/>
RS11.5 Oxygen cylinders	<input type="checkbox"/>	RS11.6 Hospital Refrigerator	<input type="checkbox"/>
RS11.7 EPI Refrigerator	<input type="checkbox"/>	RS11.8 Suction catheters	<input type="checkbox"/>
RS11.9 IV Admin Sets	<input type="checkbox"/>	RS11.10 IV Canulas	<input type="checkbox"/>
RS11.11 Blood bank	<input type="checkbox"/>	RS11.12 Blood Admin Sets	<input type="checkbox"/>
RS11.13 Microscope	<input type="checkbox"/>	RS11.14 Slides	<input type="checkbox"/>
RS11.15 Syringes	<input type="checkbox"/>	RS11.16 Needles	<input type="checkbox"/>
RS11.17 Lumbar needle	<input type="checkbox"/>	RS11.18 Stains	<input type="checkbox"/>
RS11.19 Steam Inhalation	<input type="checkbox"/>	RS11.20 Nasal canulas	<input type="checkbox"/>
RS11.21 NG Tube	<input type="checkbox"/>	RS11.22 Ambu bag	<input type="checkbox"/>
RS11.23 IV Fluids	<input type="checkbox"/>	RS11.24 Glucose 50%	<input type="checkbox"/>
RS11.25 IV Diazepam	<input type="checkbox"/>	RS11.26 IV Chloramphenicol	<input type="checkbox"/>
RS11.27 IM Benz Penicillin	<input type="checkbox"/>	RS11.28 Crystalline Penicillin	<input type="checkbox"/>
RS11.29 IV Gentamicin	<input type="checkbox"/>	RS11.30 IV Quinine	<input type="checkbox"/>
RS11.31 HIV test kit	<input type="checkbox"/>	RS11.32 Referral slips	<input type="checkbox"/>

RS3.1.4 Child Number	<input type="checkbox"/>	Form4 Facility Type	<input type="checkbox"/>	Form4 QNo.	<input type="checkbox"/>
RS3.1.4a. Pneumonia	<input type="checkbox"/>	RS3.1.4b. Diarrhea	<input type="checkbox"/>	RS3.1.4c. Dehydration	<input type="checkbox"/>
RS3.1.4d. Malaria	<input type="checkbox"/>	RS3.1.4e. Anemia	<input type="checkbox"/>	RS3.1.4f. Severe Anemia	<input type="checkbox"/>
RS3.1.4g. Sepsis	<input type="checkbox"/>	RS3.1.4h. Physical Injury	<input type="checkbox"/>	RS3.1.4i. Vomiting	<input type="checkbox"/>



## Sample Tables and Graphs



### Target Distribution by District and Type of Facility

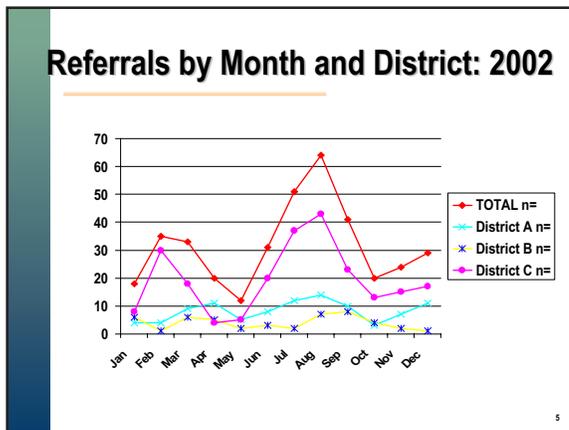
District	Community Clinics	Health Centers	Hospitals	Total
A				
B				
C				
Total	X	X	X	XX

3

### Record Review of Referrals Made in Last 12 Months

Indicator	District A	District B	District C	Total
Number of visits in 2002				XX
Number of referrals				XX
Number found at next level				XX
Number arriving with referral slip				XX
Admitted				XX

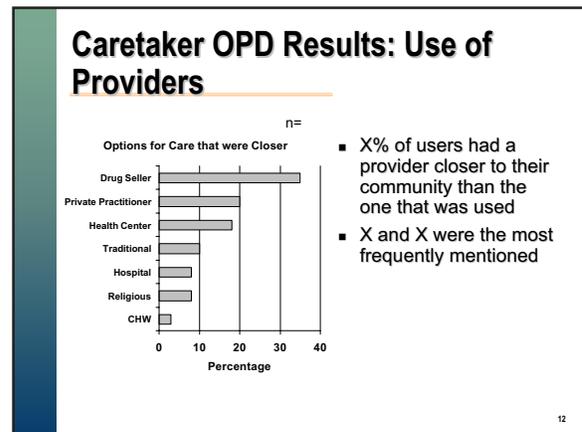
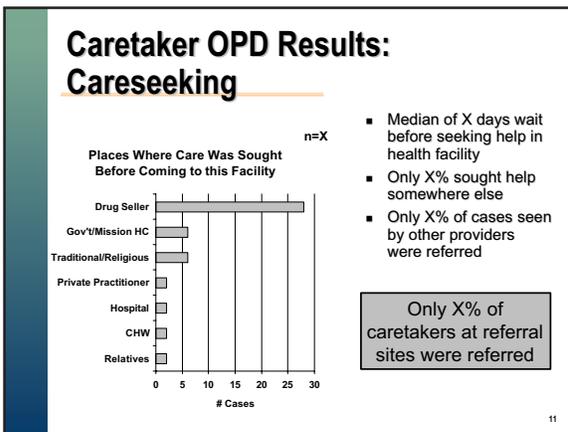
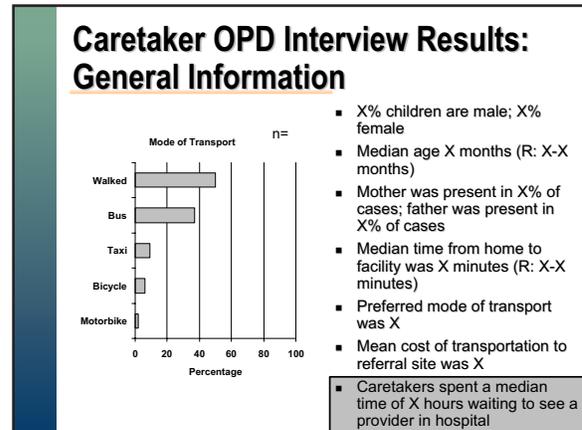
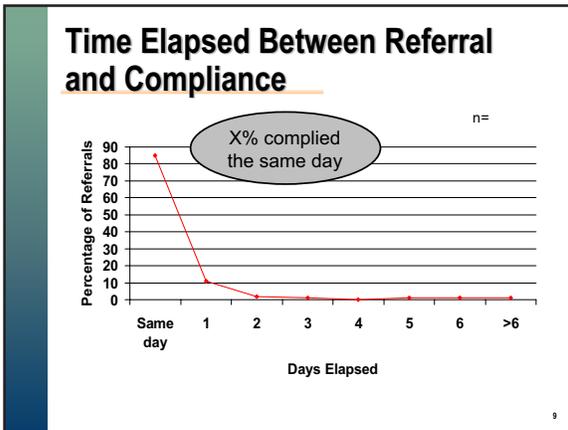
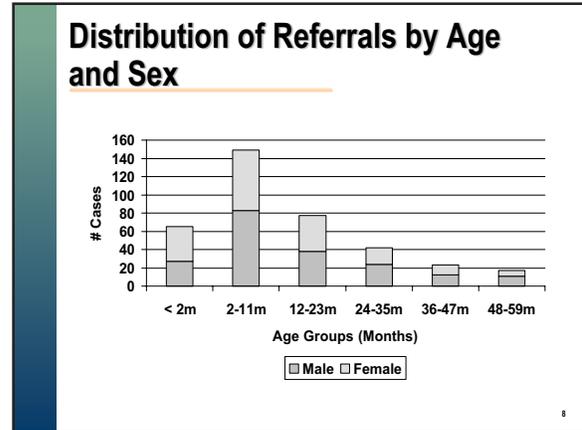
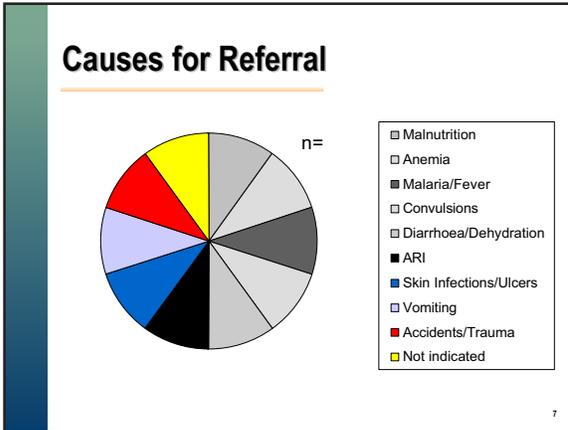
4



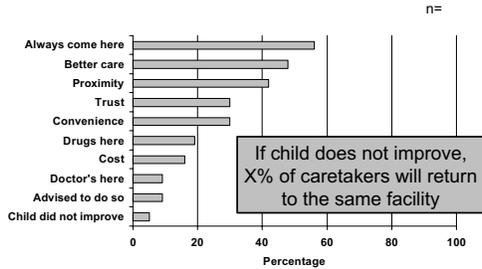
### Record Review Indicators

Indicator	District A	District B	District C	Total
Referral rate	X% n=	X% n=	X% n=	X% n=
Compliance rate	X% n=	X% n=	X% n=	X% n=
Percentage with slip	X% n=	X% n=	X% n=	X% n=
Percentage admitted	X% n=	X% n=	X% n=	X% n=

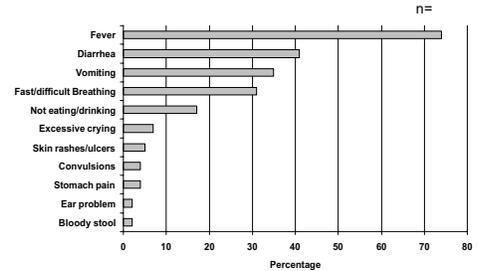
6



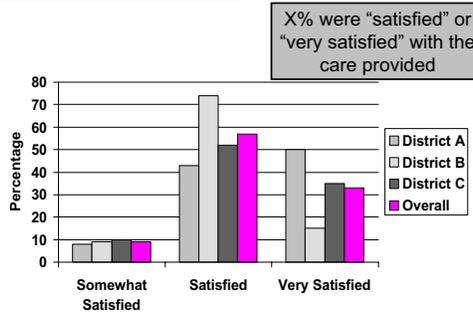
### Caretaker OPD Results: Reasons for Coming to Facility



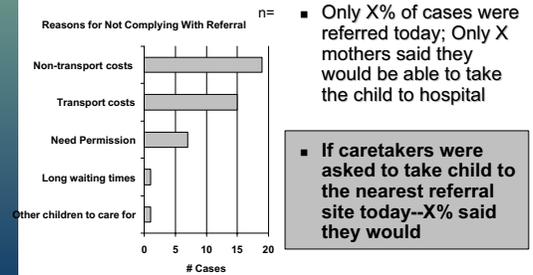
### Caretaker OPD Results: Presenting Complaints



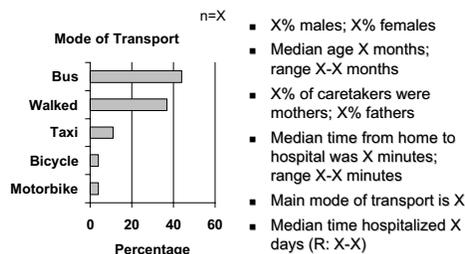
### Caretaker OPD Results: Opinion of Health Services Received



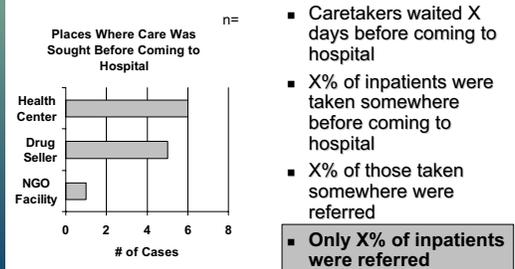
### Caretaker OPD Results: Referral Intentions



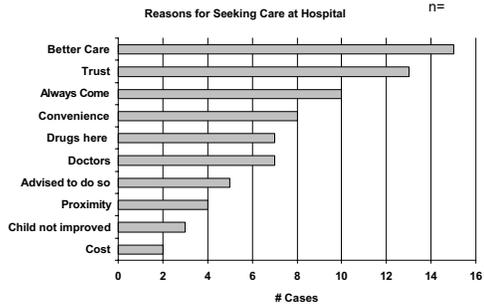
### Caretaker IPD Results: General Information



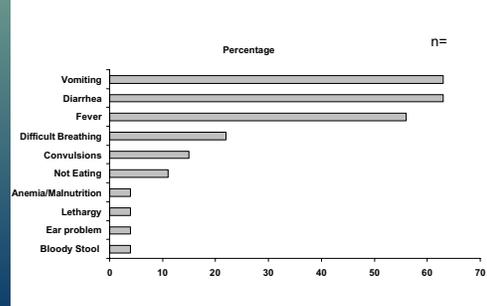
### Caretaker IPD Results: Careseeking



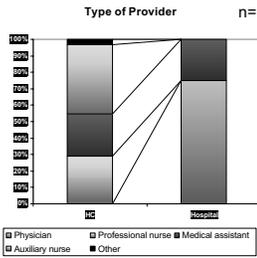
### Caretaker IPD Results: Reasons for Coming to Facility



### Caretaker IPD Results: Presenting Complaints



### Provider Interview (Referring): Provider Information

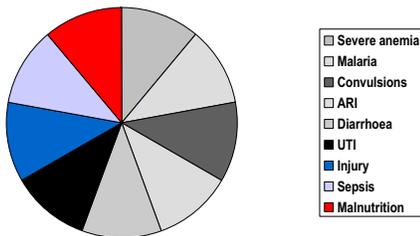


- X% trained in IMCI
- X% received follow-up to IMCI
- X% received supervisory visit in past 6 months

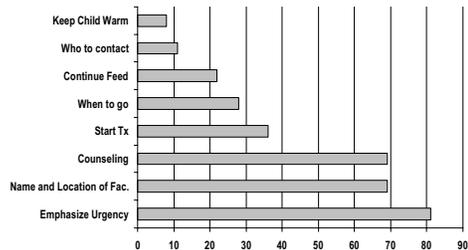
### Provider Interview (Referring): Referrals Made in Previous Month

Indicator	HC	Hospital	Total
Number of First Visits in last month			XX
Number of Revisits in last month			XX
Total Number of Visits			XX
Number of Referrals			XX
Slips Given			XX
Accompanied			XX

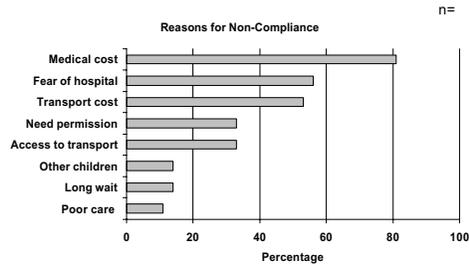
### Provider Interview (Referring): Causes of Referral in Previous Month



### Provider Interview (Referring): Instructions/Actions Given for Referral



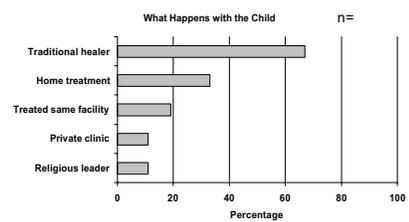
### Provider Interview (Referring): Opinion about Caretaker Non-Compliance



Of 10 children referred, median # expected to arrive is X

25

### Provider Interview (Referring): Opinion about Non-Compliance Outcome



X% thought it was "easy" or "possible" to get to the referral site

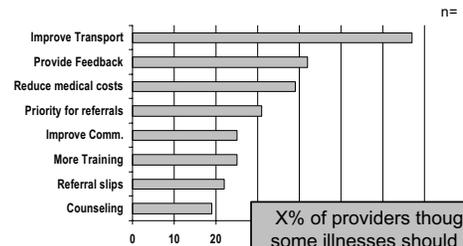
26

### Provider Interview (Referring): Facility Information

Indicator	HC n=	Hospital n=	Total
Access to ambulance	X% n=	X% n=	X%
Alternate transport	X% n=	X% n=	X%
Access to communication	X% n=	X% n=	X%
Main means of communication	X% n=	X% n=	X%
Referral slips	X% n=	X% n=	X%
Mean time to access referral site	X minutes	X minutes	X min

27

### Provider Interview (Referring): Advice for Improving Referral



X% of providers thought some illnesses should be treated locally instead of being referred:

28



## Sample Outline of Final Report

Abstract

Acronyms

Acknowledgments

Executive Summary

1. Introduction: Overview of IMCI implementation; national policies for child health and referral; purpose of study
2. Background
  - 2.1. Referral Pathways in <<COUNTRY>>: Overview of health system and levels (tiers) of health care services; policy on referral from each level; available data on national- and local-level referrals
  - 2.2. Referral Issues: Bibliographic data on provider and caretaker constraints to appropriate referral
3. Objectives: Listing of study objectives
4. Methodology: Description of study methods based on referral pathway
  - 4.1 Definitions: Study variables
  - 4.2 Sampling: Description of sample calculation and matrix of final sample
  - 4.3 Instruments: Description of instruments and how they were used
  - 4.4 Training: Description of training program for surveyors
  - 4.5 Field Work: Description of how the field work was organized
  - 4.6 Data Management: Overview of data management, persons responsible for quality control
  - 4.7 Analysis: Overview of analysis plan, types of tabulations
5. Results (see Annex G for sample tables and graphs)
  - 5.1 General descriptive information
  - 5.2 Medical record review
  - 5.3 Outpatient caretaker interviews
  - 5.4 Inpatient caretaker interviews
  - 5.5 Health provider interviews
  - 5.6 Focus group discussions
6. Discussion and Recommendations
  - 6.1 Discussion of key indicators: Comparison of key indicators calculated in various ways
  - 6.2 Issues with data collection: Constraints and biases encountered with survey implementation
  - 6.3 Recommendations: 8–10 key recommendations to address and improve referral

Endnotes

Annexes



