



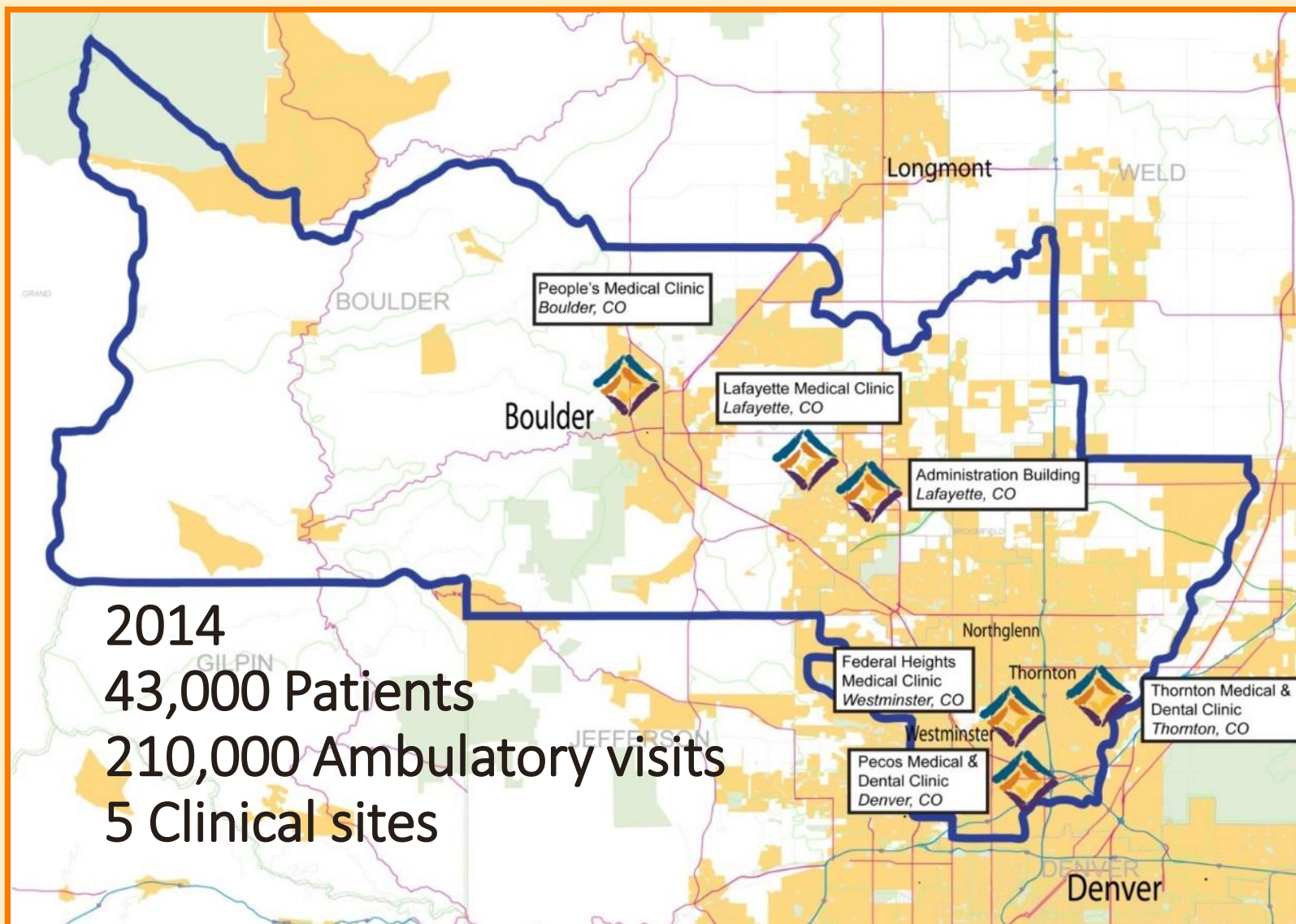
# Maximizing Innovation Minimizing Variation

Quality Improvement

Carolyn Shepherd, M.D.



# Clinica Family Health Services





# Clinica Family Health Services

- 30% uninsured
- 60% Medicaid
- 56% < Poverty
- 98% < 200% of Poverty
- 60% prefer to speak in a language other than English





# Clinica Family Health Services

- 46 Physical Health Providers
- 14 Behavioral Health Providers
- 8 Dental Providers
- Clinic in the Homeless Shelter and Mental Health Center
- 2 Full Pharmacies, 2 Pharmacy Outlets
- 2 Schools of Pharmacy providing medication therapy mgmt
- Total Staff of 439
- Admit to 2 community hospitals





# Clinical Family Health Services

Integrated team based care model

- Primary medical care
- Primary dental care
- Integrated behavioral health care
- Integrated clinical pharmacy services
- Integrated nutrition services





# Clinica Family Health Services



NCQA Diabetes  
2011/2014



NCQA PCMH Level 3  
2010/2013



Joint Commission  
Accredited  
since 2002



2015 HRSA Audit  
Perfect Score



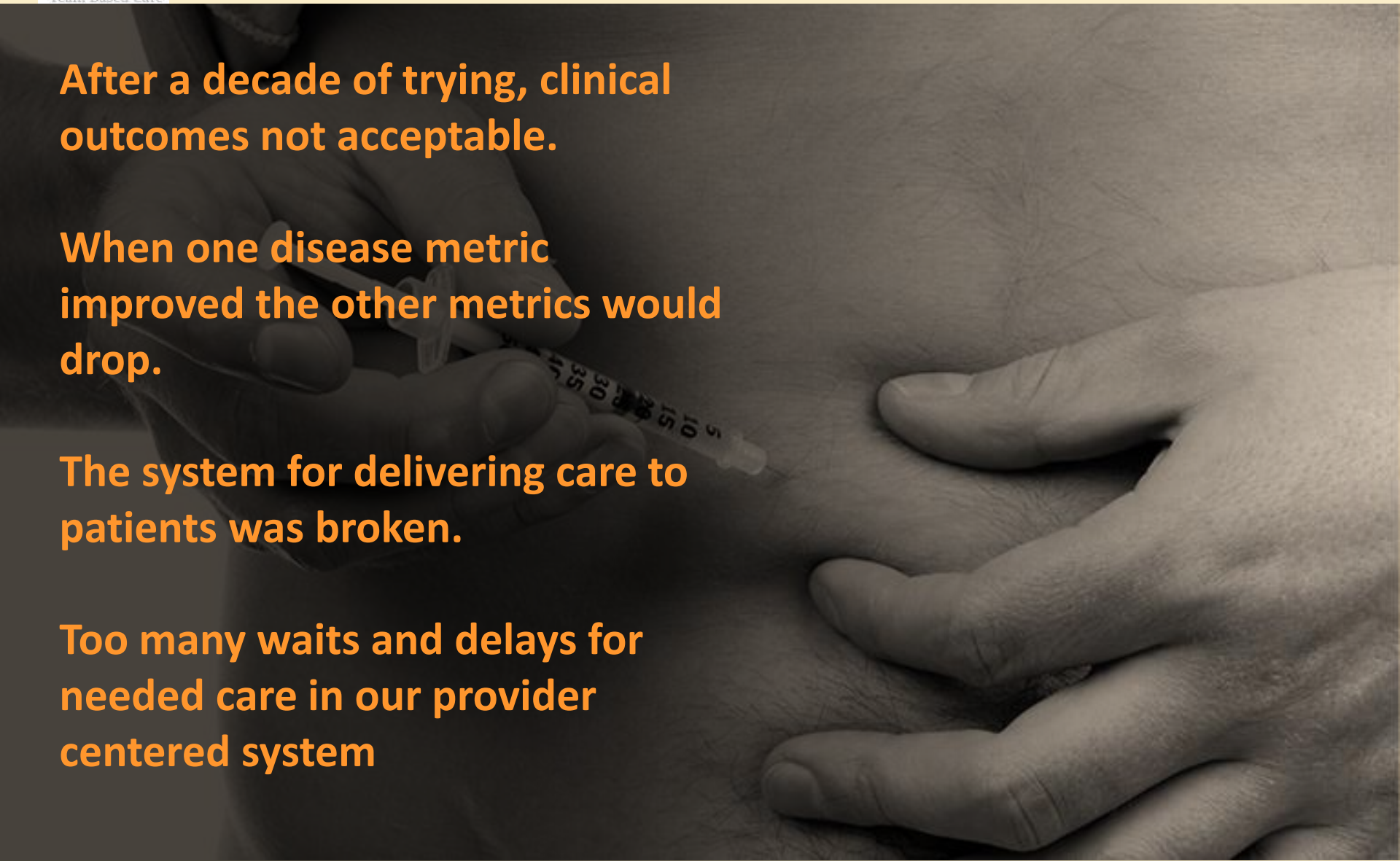
# Chronic Care Outcomes at Clinica 1998

**After a decade of trying, clinical outcomes not acceptable.**

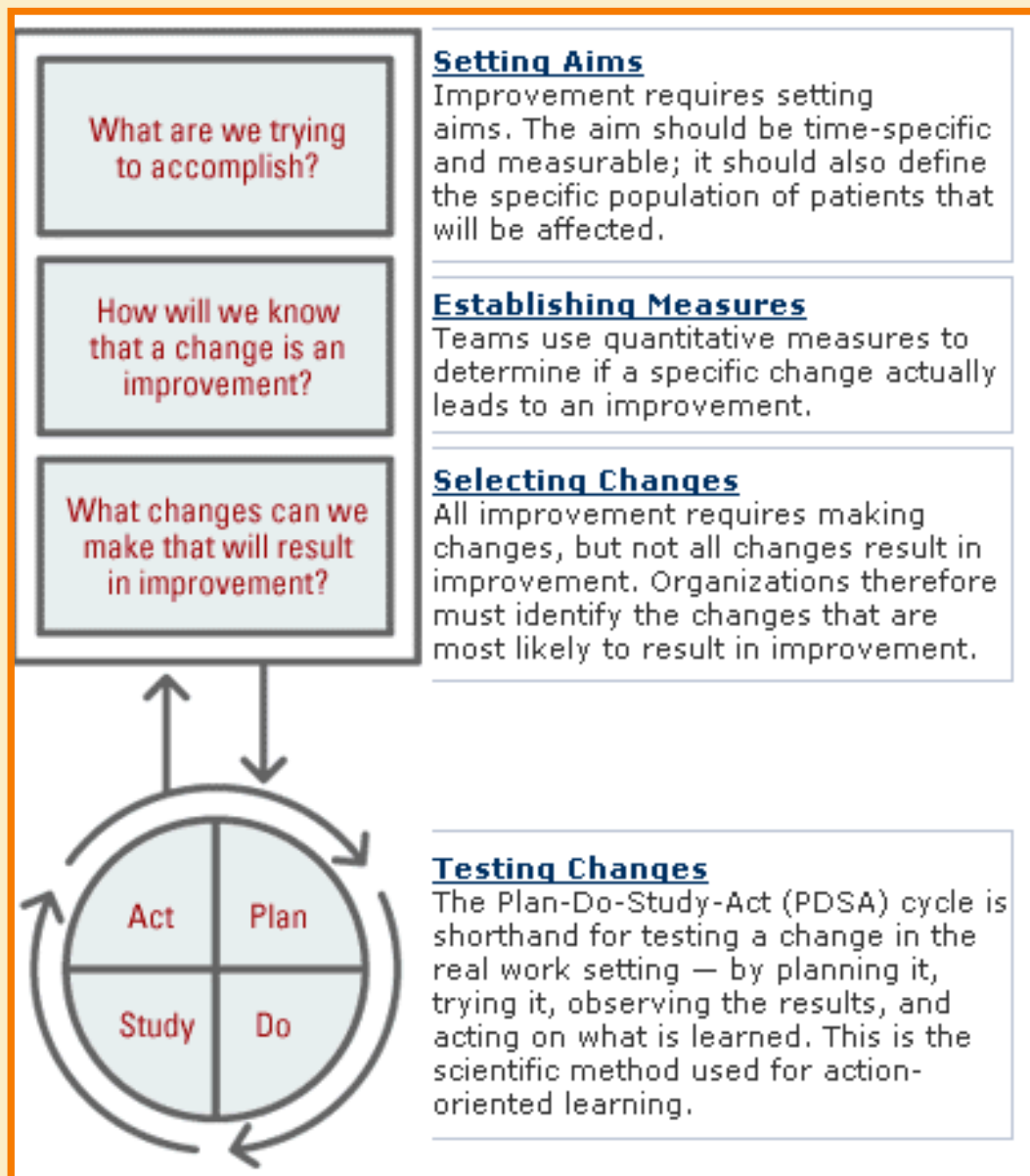
**When one disease metric improved the other metrics would drop.**

**The system for delivering care to patients was broken.**

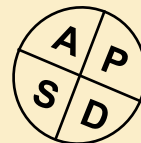
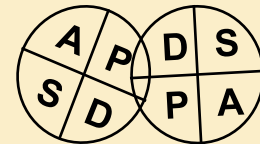
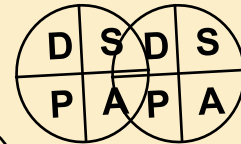
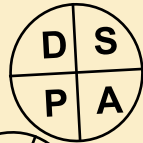
**Too many waits and delays for needed care in our provider centered system**



# IHI Model for Improvement





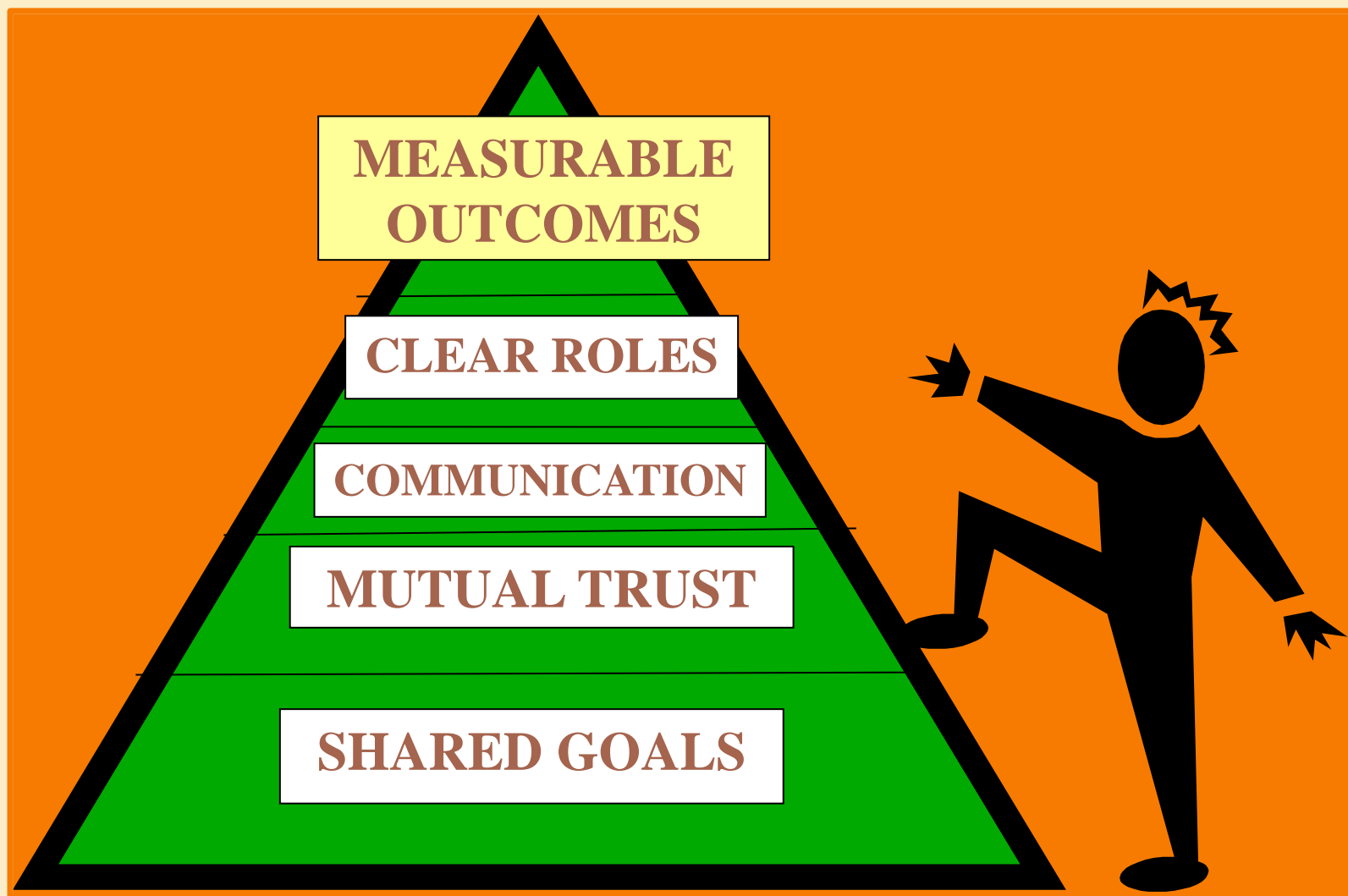




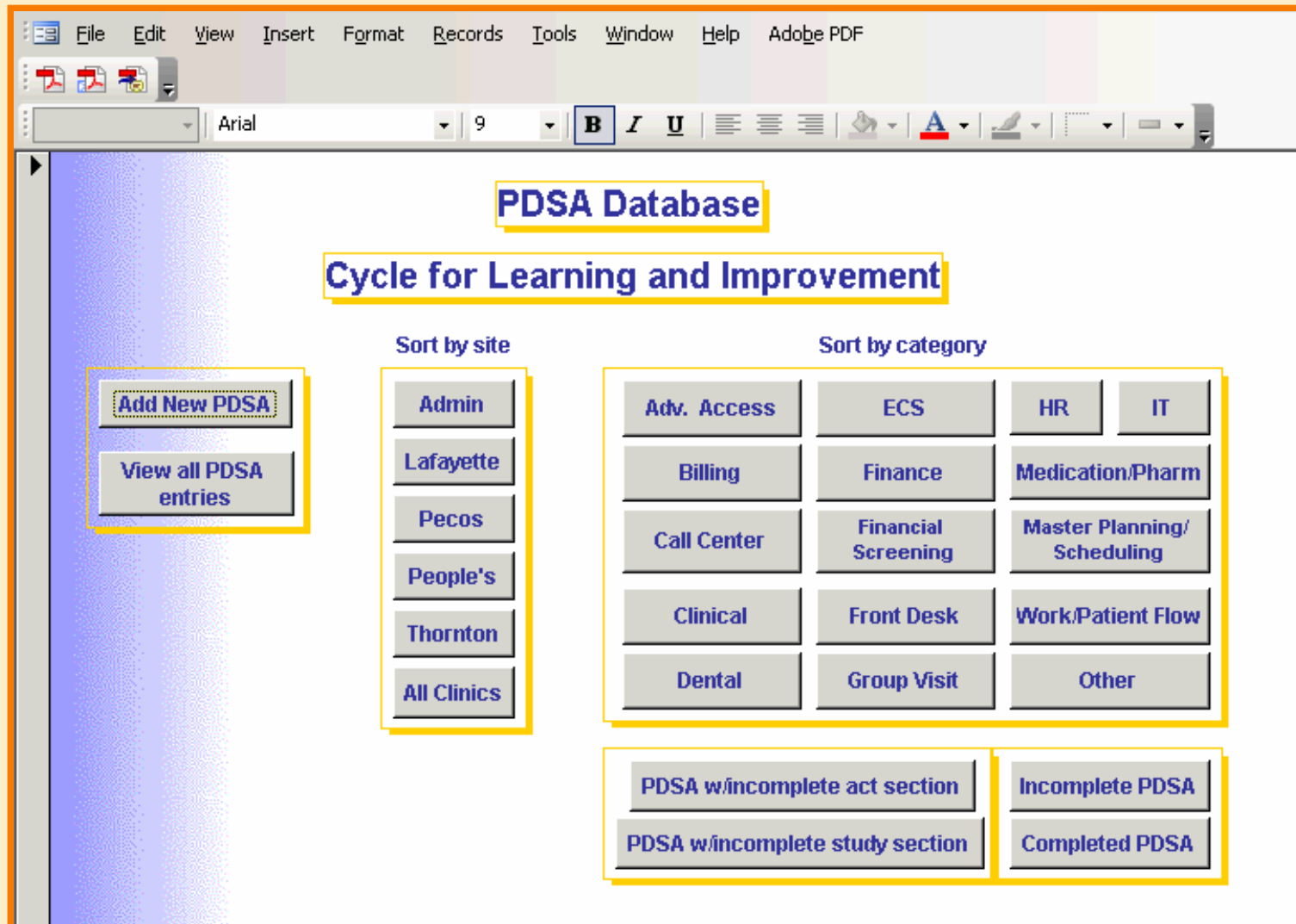
# Create a Quality Habit

- Choose a methodology that works for you
  - Practice makes perfect
- Integrate methodology into organizational culture
  - Democratize the process-share the process and lingo
- Leadership role in spread and sustaining

# Optimizing Teams During Change



# Coordinating Team Learning



The screenshot shows a web application titled "PDSA Database" with the subtitle "Cycle for Learning and Improvement". The interface includes a menu bar (File, Edit, View, Insert, Format, Records, Tools, Window, Help, Adobe PDF) and a toolbar with various editing and viewing options. The main content area is divided into several sections:

- Left Sidebar:** Contains two buttons: "Add New PDSA" and "View all PDSA entries".
- Sort by site:** A vertical list of buttons for filtering by site: Admin, Lafayette, Pecos, People's, Thornton, and All Clinics.
- Sort by category:** A grid of buttons for filtering by category: Adv. Access, Billing, Call Center, Clinical, Dental, ECS, Finance, Financial Screening, Front Desk, Group Visit, HR, Medication/Pharm, Master Planning/Scheduling, Work/Patient Flow, IT, and Other.
- Bottom Section:** A grid of buttons for filtering by completion status: PDSA w/incomplete act section, PDSA w/incomplete study section, Incomplete PDSA, and Completed PDSA.





# Simplify Documentation of PDSA

## *PDSA: Cycle for Learning and Improvement*

*id* 36

*Title of PDSA* Cold/Flu Cluster Visit III

*date* 2/4/2008

*category* Group Visits

*first name* Judy

*last name* Detweiler

*job title* clinic director

*site* Pecos

*supervisor first* Tom

*last* Littleton

### *PLAN*

#### *Plan: Describe the issue*

Issue: how do we manage the increased demand for appts during cold/flu season? Plan: Clinic will hold cold/flu DIGMA visits a minimum of 3 times a week during cold and flu season.

After PDSA II staff involved in cluster met and discussed the cluster to determine areas of improvement, following are the meeting comments:

- 1) Flow of cold/flu cluster is very smooth and providers are very satisfied with the cluster.
- 2) Pt satisfaction still needs measures. Form created, but needs translated in order to distribute.
- 3) The cluster offers a good solution to the high demand for acute appts during cold/flu and suggestion was to have one each day. It was decided that all nurses and additional support staff would get trained in the cluster and additional clusters would be added as staff are trained.

#### *Plan: List your questions*

- Can we get the staff pulled away from the clinic to train on cluster?
- Do pts feel satisfied with cluster visit?
- Can we do a cluster every day and staff the visit appropriately?

#### *Plan for change*

*who* Angie, Delfina, MA and provider

*what* cold/flu cluster

*when* Friday 2/8/08

*where* Large GV room 1st floor

#### *Plan for data collection*

*who* Judy

*what* No show rate  
No show rate, staff satisfaction, pt satisfaction,

*when* 2/8/08

*where* 1st floor GV room

### *DO*

*Carry out the change  
or test and collect  
data/benefit analysis*

- 1) Distribute pt survey to all pts
- 2) Survey staff after GV. Check with provider to see if having younger kids makes group flow difficult
- 3) Calculate no show rate
- 4) Extra nurse in visit to train on cluster flow and documentation

### *STUDY*

*Complete data analysis  
and summarize what*

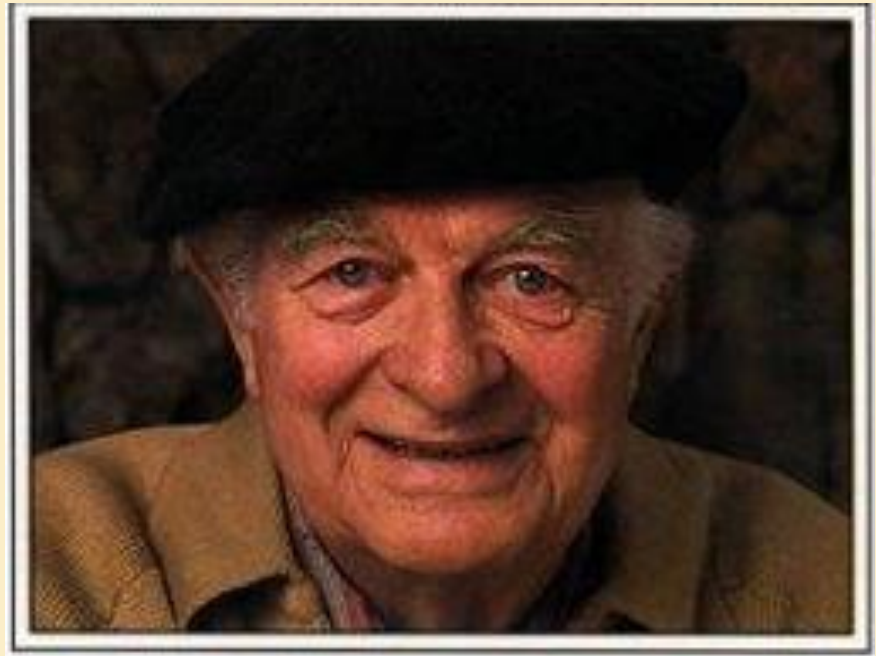
- 1) Pt satisfaction survey done on a total of 21pts over 3 different cold/flu cluster visits. 100% of the pts surveys responded that their needs were met by the cold/flu cluster visit.
- 2) Staff satisfaction survey completed with all employees involved in the cold/flu cluster process. Following are the results fo



# Optimize PDSAs to Test Changes

- Choose the right SMALL tests
  - Leadership oversight of the process
  - Involve staff who do the work and patients when it is appropriate
- Make your best prediction
- Schedule time to study
- Learn and share learning from every PDSA
  - A failed PDSA is just succeeding in learning what doesn't work!

“The secret of having good ideas is to have a lot of ideas and throw all the bad ones out!”



Linus Pauling



# Common PDSA Errors

- Too much in one PDSA
  - EHR upgrades, ICD10, reporting UDS
- Using PDSAs for information gathering
  - E.g. collect no-show data
- Using PDSAs to complete tasks on the project
  - E.g. find a group visit curricula for diabetes groups
- Using PDSAs for implementation
  - Staff confusion about what is a test/change



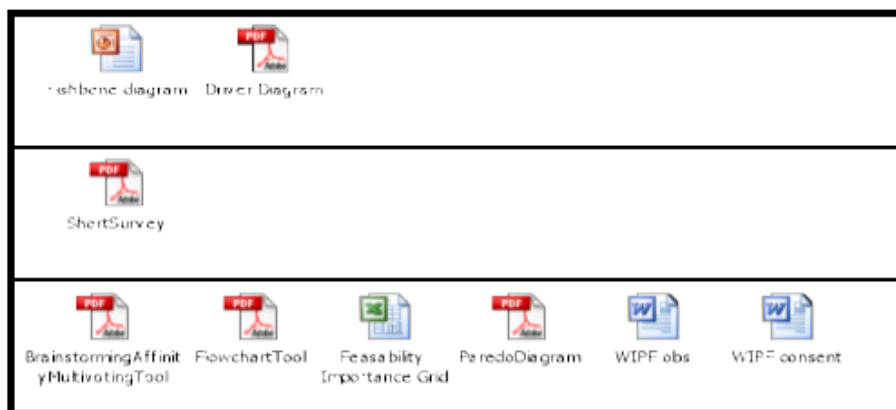
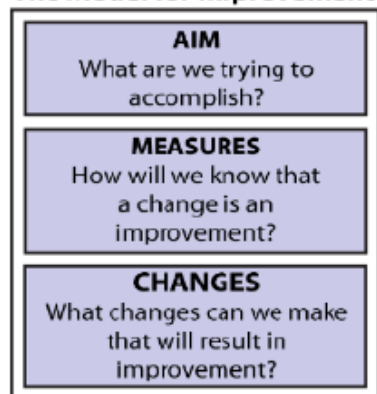


# Key QI Infrastructure

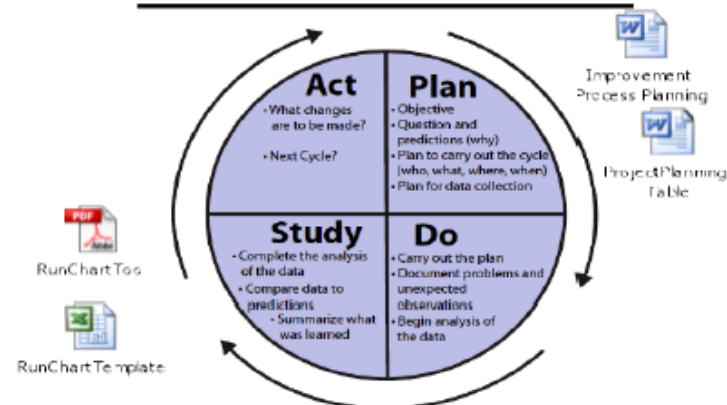
1. Formal process for oversight  
Intradepartmental vs interdepartmental
2. Review of prior PDSAs  
Critical for shared learning, must have central access
3. Completion with summary of results  
Required at the time the PDSA is started
4. Leadership decides which changes to spread  
Requires authority to change course
5. Have a change process for both spreading and sustaining change

# Cambridge Health Alliance

## The Model for Improvement




## The PDSA Cycle for Learning and Improving



## Video Links (must view as slideshow to access hyperlinks):

[Model for Improvement 1](#) [Model for Improvement 2](#)  
[PDSA 1](#) [PDSA 2](#) [PDSA Template](#)

## Data/Reporting Tools

Medical Home Reports	<a href="http://staffnet/Reports/Clinical/Ambulatory/MedicalHome.asp">http://staffnet/Reports/Clinical/Ambulatory/MedicalHome.asp</a>
Ambulatory Quality Goals	<a href="http://staffnet/Reports/Clinical/ProviderandGroupProfiles/CurrentProfiles/PrimaryLevel1.pdf">http://staffnet/Reports/Clinical/ProviderandGroupProfiles/CurrentProfiles/PrimaryLevel1.pdf</a>
Epic Reporting Workbench	 Workbench tips






# Improvingprimarycare.org





A screenshot of a web browser displaying the homepage of improvingprimarycare.org. The browser window has a single tab titled "Improving Primary Care". The address bar shows the URL "improvingprimarycare.org". The website has a dark grey navigation bar with the following elements from left to right: "PRIMARY CARE TEAM GUIDE" (with "TEAM GUIDE" in teal), "GET STARTED", "BUILD THE TEAM", "DO THE WORK", and a "LOG IN" button with a lock icon. Below the navigation bar is a large teal banner with the text "Primary Care Team Guide" in white, followed by "Improving Primary Care: A guide to better care through teamwork." in a smaller white font. At the bottom of the banner is a white button with the text "GET STARTED NOW". The Windows taskbar is visible at the bottom of the screen, showing the Start button, "Ask me anything" search bar, and various application icons including Edge, File Explorer, and several other programs. The system clock in the bottom right corner shows "8:00 AM 8/26/2015".




# Improvingprimarycare.org



improvingprimarycare.org/search?keyword=pdsa&=Search




LOG IN 


PRIMARY CARE  
TEAM GUIDE

GET STARTED

BUILD THE TEAM


DO THE WORK




 TOOLKITS

## Practice Improvement Team Toolkit

At LEAP site Cambridge Health Alliance, each clinic has a practice improvement team, which includes patients. See this toolkit for guidance on how to recruit patients and engage all team members meaningfully in practice improvements.

[Download](#) 

**Attribution:** Cambridge Health Alliance - Union Square Family Health

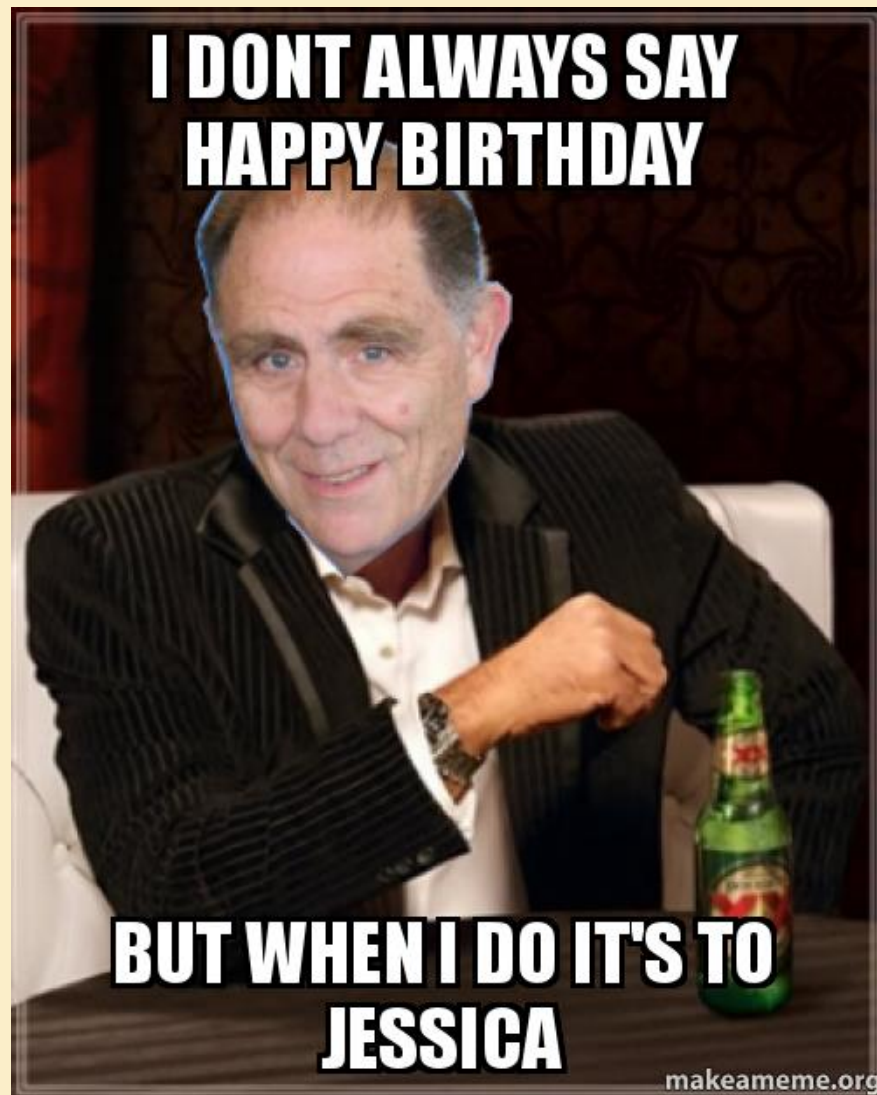
 PUBLICATIONS AND PRESENTATIONS

## Medical Neighborhood Implementation Guide

One LEAP site created this comprehensive Medical Neighborhood implementation guide to facilitate communication and agreements between primary care and specialty practices. This resource will help you



# A most interesting man...



# It's elementary!



Marisa Garza, 5, working on an assignment at Riverside Elementary School in Menomonee Falls, Wis. The board behind her encouraged the "plan-do-study-act" problem-solving cycle.

Andrew Nelles for The New York Times

# Variation in primary care organizations

**Innovations**

**External Changes**



**Variation**

**Su**

**e**





# Variation in Primary Care Practices

- Access, designer schedules
- Team makeup, panel size
- Workflows
- Variation in care algorithms
- Data use
- Innovation that stays local





# Managing the Appetite for Innovation

Challenge: Innovation leads to variation

- Leadership aligns tests of innovation with mission
- The best innovations comes from those doing the work and those experiencing the output (the patients!)
- Only leadership can prevent disruptive *variation*
- Spread and sustain accountability belongs to leadership



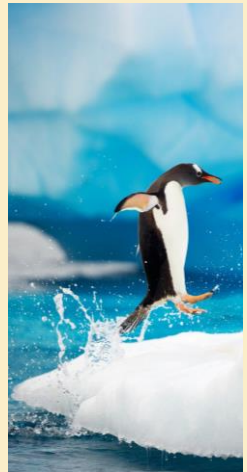
# Change Management

- Managing in the 21<sup>st</sup> Century Drucker
- Fifth Discipline Senge
- HBR 10 Must Reads On Leadership
- The Power of Habit Duhigg
- Switch Heaths
- Drive Pink
- Leading Change Kotter
  - Changing behavior
- Managing Transitions Bridges
  - Systems change
  - People transition from what they know to what is new



# Change Management- its all about behavior

1. Establishing a sense of urgency by identifying potential crises/opportunities
2. Putting together a powerful team to lead change
3. Creating a vision
4. Communicating the new vision, strategies, and expected behavior
5. Removing obstacles to the change
6. Recognizing and rewarding short-term successes
7. Identifying people who can implement change
8. Ensuring that the changes become part of the institutional culture



Kotter



# Change Management: 4 P's

- Agreement that there is a **P**roblem
  - Do the homework
- Paint a **P**icture (vision) of how it could be
- Have a well thought out **P**lan
  - Build trust, constructive conflict, commitment
- Describe what **P**art each person plays
  - Next Tuesday when you come to clinic...
  - Essential for both early and late adopters

# Two Critical Competencies



## Innovation in Primary Care

1. Look for evidence to improve process
2. Optimal innovation habit for improvement

## Change Management in Primary Care

1. Spreading change, taking it to scale
2. Sustaining change

# Questions?

