



John Snow, Inc.

# Getting Products to People:

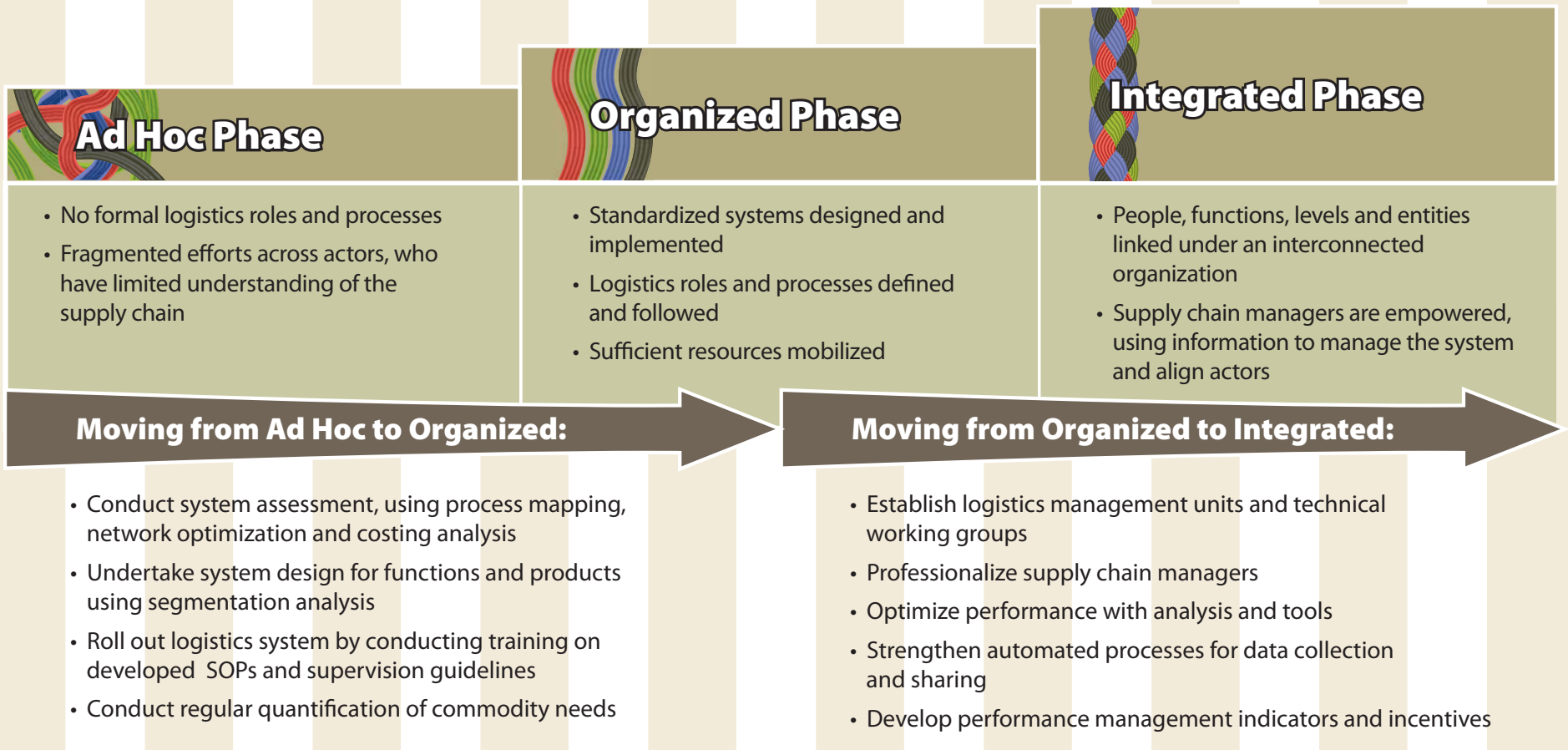
## Supply Chain Evolution: Adapting a Commercial Sector Maturity Model to Build Integrated Public Health Supply Chains

Supply chain industry research shows that the best commercial sector supply chains evolve through stages of maturity and improved performance<sup>1</sup>. Research on public health supply chains in developing countries illustrates that they also evolve through stages of maturity towards an integrated supply chain that links all people, information, and activities from the top-end (source of supply) to the bottom-end (customers seeking health services) of the supply chain<sup>2</sup>.

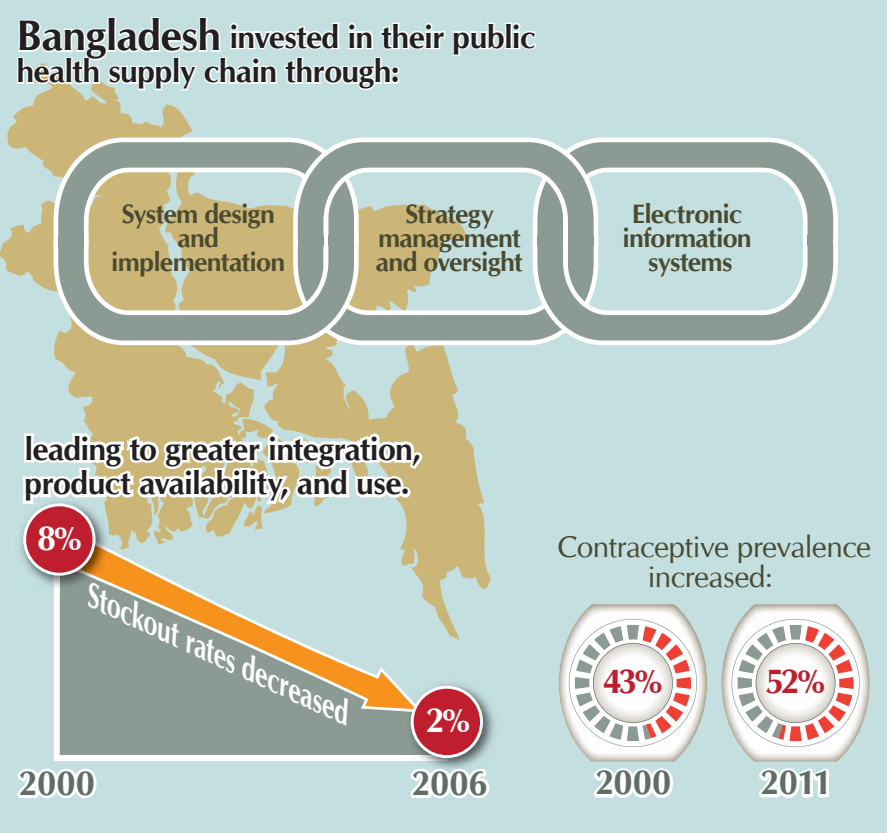
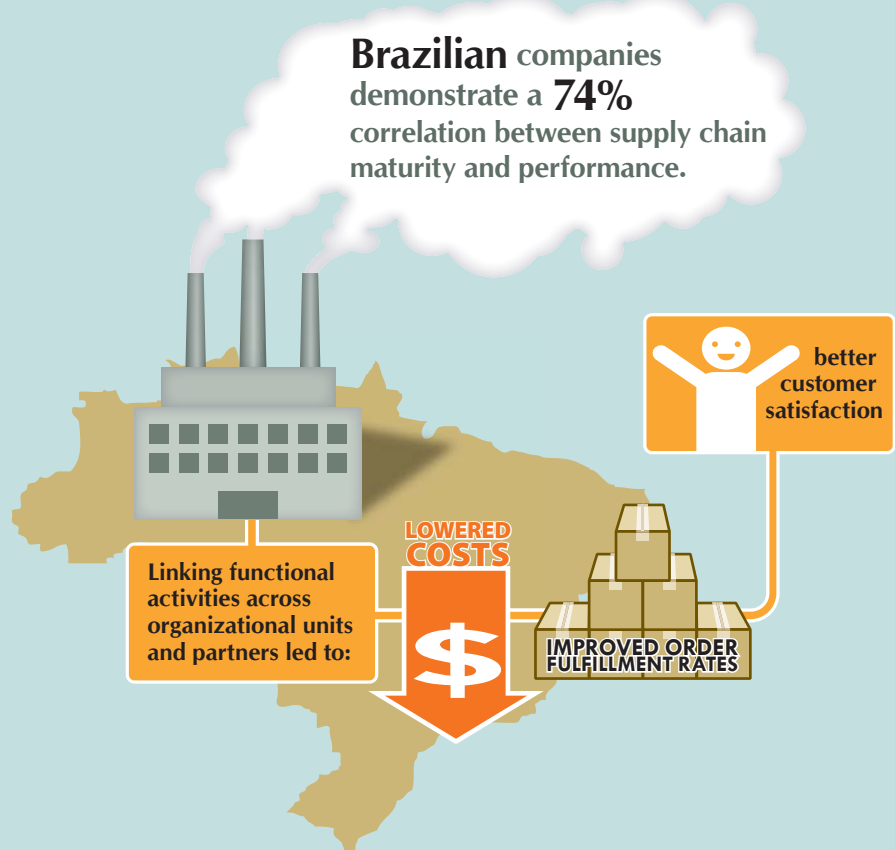
Drawing on commercial and public health experience, the supply chain evolution framework can help countries determine their current level of maturity and make a plan to strengthen their operations to achieve and track progress along the evolutionary trajectory<sup>3</sup>.

### Supply Chain Evolution Framework

To move from one stage to the next, countries need to undertake specific activities to organize, strengthen, and align the system.



### Evolution yields improved supply chain performance in the commercial and public health sectors



1 Lockamy III, Archie, and Kevin McCormack. 2004. "The Development of a Supply Chain Management Process Maturity Model Using the Concepts of Business Process Orientation." Supply Chain Management: An International Journal, vol. 9 no. 4: 272-8.

2 McCord, Joseph and Nadia Olson. 2011. Supply Chain Evolution: Introduction to a Framework for Supply Chain Strengthening of Developing Country Public Health Programs. Arlington, VA.: USAID | DELIVER PROJECT, Task Order 4.

3 John Snow, Inc. 2012. Getting Products to People: The JSI Framework for Integrated Supply Chain Management in Public Health. Arlington, VA.: John Snow, Inc.

4 McCormack, Kevin, Marcelo Bronzo Ladeira, Marcos Paulo Valadares de Oliveira. 2008. "Supply chain maturity and performance in Brazil." Supply Chain Management: An International Journal, Vol. 13, Iss 4: 272 – 282.

5 USAID | DELIVER PROJECT, Task Order 1. 2010. Delivering Family Planning One Village at a Time: 20 Years of Supply Chain Work in Bangladesh. Arlington, VA.: USAID | DELIVER PROJECT, Task Order 1.