

# Supporting Community Health Centers

## JSI in the United States

**JSI works extensively with the Bureau of Primary Health Care, its grantees, and other community-oriented providers** to improve and expand access to primary health care services and to eliminate health disparities. From the initial phases of needs assessment and planning for a new health center, through implementation of regional solutions based on delivery system integration, JSI's unique skills have launched initiatives that put the needs of the patients and the community first.

### **Planning/Research**

Laying the groundwork for successful initiatives: Analyzing health statistics, conducting needs assessments assessing provider capacity, and projecting demand.

### **Coalition Building**

Assisting in the formation and operation of broad-based coalitions to plan and implement community-wide change: Identifying stakeholders, conducting meetings and planning sessions, identifying strategies, managing conflict, and building consensus.

### **Accessing Resources**

Identifying, assessing eligibility, and expert grant writing/application developing for a wide range of programs, including:

- *Federally Qualified Health Centers*
- *National Health Service Corps*
- *Shortage Designations (HPSA, MUA/MUP)*
- *Rural Network/Outreach/Technology Grants*
- *Foundations, Charities, Trusts, Private Donors*

### **Program Startup**

Assuring that first steps are right steps: Business and health plan development, staffing and operating strategies, board training, insurance contracting, patient flow analysis.

### **Performance Improvement**

Optimizing the impact of existing providers, including revenue maximization, quality improvement, strategic planning, outreach and marketing strategizing, staffing and governance reengineering, UDS benchmarking.

### **Technology Assessment/Strategy**

Using information technology to overcome barriers and improve services: Integrating MIS, EMR system planning, implementing networks, developing data strategy, electronic eligibility screening/enrollment, and tele-health initiatives.

### **Public/Private Insurance Partnerships**

Building creative alliances among employers, providers, communities, and public entities to extend coverage to more people: Assessing feasibility, financial modeling, developing pricing and benefits packages and networks.



*JSI works with public and private clients to address the nation's most pressing health issues.*

**Selected Community Health Clients**

North Hudson Community Action Corp. Health Center  
West New York, NJ

Mid-Upper Cape/Harbor Health Services  
Hyannis/Dorchester, MA

Plains Medical Center  
Limon, CO

Care Alliance  
Cleveland, OH

Christ Community Health Services  
Memphis, TN

Wyoming Primary Care Association  
Cheyenne, WY

Colorado Community Health Network  
Denver, CO

Bureau of Primary Health Care  
Bethesda, MD

*For more information, please contact:*

Pat Fairchild  
pfairchild@jsi.com



*John Snow, Inc. (JSI) is a health care research and consulting organization dedicated to improving the health of individuals and communities worldwide.*

44 Farnsworth St., Boston, MA 02210  
617.482.9485  
**www.jsi.com**